



**AGRICULTURAL  
PRODUCE COMMISSION**  
*Supporting Producers' Initiative*

*A statutory authority that has been establishing producers' committees to support the growth and profitability of WA agricultural producers since 1989*

**ANNUAL REPORT  
FOR YEAR ENDED 30 JUNE 2021**



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## Terms / abbreviations found in this report

Agricultural Produce Commission Act 1988	The Act
Agricultural Produce Commission	Commission/ APC
Department of Primary Industries and Regional Development	DPIRD / the Department
Fee for Service charge under section 14 of the Act	FFS
Functions a committee can provide under section 12.1 of the Act	Functions/ services
Minister for Regional Development, Agriculture and Food	The Minister
Producers' committee	committee
Western Australia	WA

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Comments and feedback on this report are encouraged – please use the contact details above.

**AGRICULTURAL PRODUCE COMMISSION**

**STATEMENT OF COMPLIANCE**

**For year ended 30th June 2021**

**Hon Alannah MacTiernan MLC**

Minister for Regional Development, Agriculture and Food, Hydrogen Industry

In accordance with Section 63 of the *Financial Management Act 2006*, we hereby submit for your information and presentation to Parliament, the Annual Report of the Agricultural Produce Commission for the financial year ended 30 June 2021.

The Annual Report has been prepared in accordance with the provisions of the *Financial Management Act 2006* and any other relevant written law.



William Ryan  
Chairperson  
Agricultural Produce Commission

3 September 2021



Elizabeth Brennan  
Member  
Agricultural Produce Commission

3 September 2021

## **AGENCY OVERVIEW**

### **EXECUTIVE SUMMARY/CHAIRPERSON'S REPORT**

The Agricultural Produce Commission (APC) provides a structured framework for agricultural industries to deliver a wide range of services to their industry and industry members. It works closely with its 11 industry committees and provides oversight, corporate governance and financial management. It also facilitates interaction and collaboration opportunities between different industries, state and national bodies and stakeholders.

Through the APC, committees provide a wide range of services to their respective industries. This is only possible through the passion of the growers who represent their industry on their committee, and the commitment of the producers themselves, to their greater industries. This acknowledgment by producers, that individually they are not able to achieve what can be achieved collectively, is the 'secret sauce' of the success of APC producers' committees. It is what has enabled those industries with APC committees to achieve outcomes for producers, at the individual and collective level, which contribute to the health and sustainability of these industries. This is to be commended. Our Annual Report includes individual reports from each of the APC producers' committees and it is always with pride that the Commission reviews each committee's service provision for the year – we hope that all agricultural industries can benefit the insights and services of APC producers' committees.

The highlights for the Commission for 20/21 included;

- A visit to Carnarvon by the Commissioners to meet with APC Carnarvon Banana producers' committee and address a whole of industry meeting. The Commission was able to present the growers with a detailed analysis of the benefits that growers had received over the life of the industry insurance scheme which is administered by the committee and overseen by the Commission. Following this meeting the scheme rules have been revised and the level of grower contribution reviewed.
- The progress of the proposed amendments to the APC Act was a major focus throughout the year. The process for the Act amendments first started with the Act review in 2006, making this a long journey for the Commission. The amendments to the Act were passed by the Parliament in August 2021. The amendments will enable the Commission to provide better service to existing producers' committees, provide clarity in establishing producers' committees as well as, importantly, enabling producers' committees to better serve their producers. Looking to 2022 and beyond the Commission is excited to improve its understanding of agricultural industries which were previously excluded from the abilities of the Act, as well as to assisting these industries to understand what can be achieved should they wish to establish producers' committees. Having achieved this milestone, the assistance provided to the Commission by first the Department of Agriculture and Food, and latterly, the Department of Primary Industries and Regional Development as well as the Parliamentary Counsel's Office cannot go unmentioned. Their assistance was at all times helpful, professional and invaluable. As this report is to 30 June 2021 it is therefore based on the Act as it was during the 20/21 year before the passing of the amendments.
- The Committee Directions, Code of Conduct and Governance Procedures provide the foundations for the oversight of the industry committees by the Commission. All these documents were reviewed and updated during the year and new committee Directions were gazetted. The major focus of this process

was to further strengthen the operations of committees and to enable individual committee members to more clearly understand their roles, responsibilities and expected behaviors that come with their appointment.

- The finalisation of the Memorandum of Understanding (MOU) between the APC and the Department of Primary Industries and Regional Development (DPIRD). DPIRD provides a range of services to the APC free of charge that enable it to operate very cost effectively. The new MOU now extends the agreement over three years rather than being negotiated on an annual basis.
- Commissioner Ian Longson finished his term on 30 June 2021. Ian served two terms as a Commissioner and brought extensive experience, particularly from his senior roles in government. The Commission wishes Ian all the best for his future endeavors. Anita Ratcliffe was appointed as a Commissioner as of 1 July 21. Anita is involved in agribusiness through a senior role in agribusiness banking and brings strong financial skills and industry knowledge to the Commission.

The Commission continues to evolve and respond to different challenges that are presented to it and it has only been able to do this successfully through the excellent contribution of the Commissioners and I thank them sincerely for their insights and advice. The other component of this success is the outstanding professionalism of the Commission staff and their focus on delivering great service to the producers' committees. I continue to receive very strong feedback regarding this from committee members. In particular, I would like to thank the Commission CEO Ingrid Behr for her ongoing leadership and day to day management of the Commission that ensures that the Commission continues to perform at a high level.



Dr William Ryan

Chairperson

Agricultural Produce Commission

## **OPERATIONAL STRUCTURE**

The Agricultural Produce Commission's (the "Commission") functions are defined in Section 6.1 of the Agricultural Produce Commission Act 1988 (the Act).

- a. Establish producers' committees in relation to agricultural produce.
- b. Appoint members to producers' committees.
- c. Advertise for the formation of producers' committees.
- d. Conduct polls as prescribed under the Act, for the purposes of the establishment and operation of producers' committees.
- e. Dissolve producers' committees and appoint liquidators for the winding up of producers' committees.
- f. Provide such services in relation to the functioning of producers' committees as are necessary from time to time.
- g. Direct, coordinate and supervise the functioning and expenditure of producers' committees.
- h. Provide such other service to producers' committees as the Minister may direct.

## **ENABLING LEGISLATION**

The Commission was established by the Agricultural Produce Commission Act 1988 which was proclaimed on 1 September 1989.

The Commission is a body corporate with perpetual succession and a common seal.

The Commission is not an agent of the Crown, nor is it part of the Public Service.

The Agricultural Produce Commission is listed as a statutory authority on Schedule 1 of the Financial Management Act 2006.

The Commission is not entitled to obtain advice from the Crown Solicitors Office and therefore seeks legal advice, when and as required, from the private sector.

## **RESPONSIBLE MINISTER**

The Hon Alannah MacTiernan, MLC, Minister for Regional Development; Agriculture and Food; Hydrogen Industry.

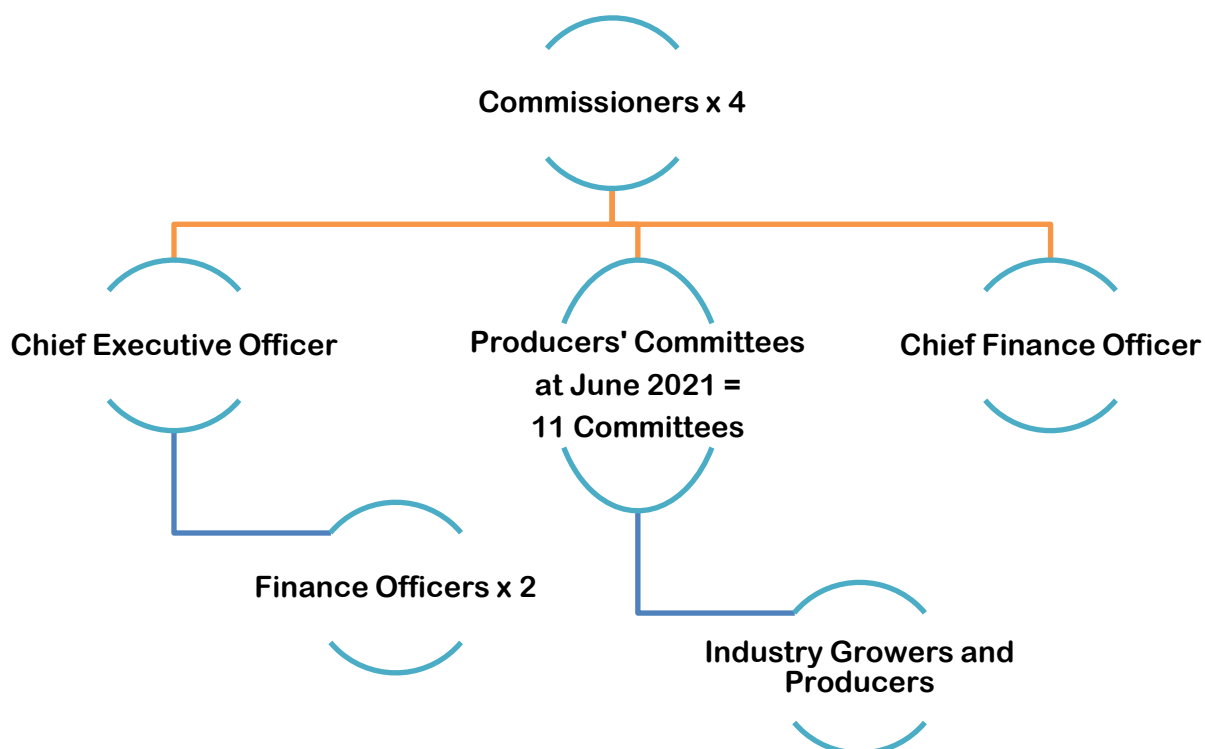
## **MISSION STATEMENT**

The Western Australian Agricultural Produce Commission facilitates the growth and prosperity of agricultural industries through producers' committee initiated and funded research and development programs.

APC producers' committees are established with the object of enhancing and protecting the producer's investment in their industry through facilitating and managing producer industry-based programs in a wide range of areas that include product and market development; improving production and handling systems and management of biosecurity risks.



## ORGANISATIONAL PLAN



The Act allows for the appointment of four Commissioners by the Minister, with the Minister appointing one member of the Commission to be the Chairperson.

Appointments are for a period not exceeding three years, but members can re-apply for membership when their term expires.

The Commission employs a full-time Chief Executive Officer and two finance officers at full time equivalents.

## STRATEGIC PLAN

The Commission has a strategic plan which is currently under review. The review will address any resultant impacts from amendments to the Act.

The Commission's objective is to support and encourage the growth of WA agricultural industries, with the intention of resulting in increased profitability and sustainability for WA growers and producers. This objective is reflected in the APC's outcome-based management framework.

The following was the Commission strategic plan for 2018 - 2021.

## Agricultural Produce Commission Strategic Plan 2018 – 2021

OBJECTIVE		
Facilitate the growth and prosperity of Western Australian agricultural industries through the:		
Formation of APC Producers' Committees.	Provision of governance and leadership to APC producers' committees.	Provision of effective financial and administrative services to APC producers' committees.
Communication of the positive contribution and achievements of APC producers' committees to agriculture within Western Australia.		
STRATEGIES/GOALS		
Industries are aware of and understand the opportunity to establish committees to raise funds through the APC, and are encouraged / supported in that pursuit.	Commission and committee governance and conduct are of the highest standard.	Best practice and business improvement principles are applied within the Commission and producers' committees.
Comprehensive and effective communication with industries, government and stakeholders.		
TACTICS		
Identify, research and communicate with industries which may benefit from an APC Committee/FFS.  Ensure industries are fully aware of and understand APC benefits and legislative framework.  Provide comprehensive assistance to industries already interested in establishment of committees.	Committees are informed about and observe APC legislation and policies.  Committees implement and follow appropriate internal governance and management processes.	Financial management is efficient, prudent and meets government standards.  APC FFS database is up to date, effective and efficient.  FFS payments monitored and compliance activities undertaken.  Commission KPI's are relevant / provide data on the Commission's effective level of service to committees.
Communication plan with industries.  Attend key industry events.  Further develop and maintain relationship with DPIRD.  Appropriate industry/government networks established and maintained.  Develop relationships with the supply chain to facilitate their understanding of the FFS and activities of APC Committees.		

## **LEGAL PROTECTION OF COMMISSIONERS**

The Act provides that a person who is or was a member of the Commission or a producers' committee or an officer or employee is not personally liable for any act done or omitted to be done in good faith by the Commission or a producers' committee or as an officer or employee of the Commission or a producers' committee.

## **PUBLICITY AND COMMUNICATION**

The APC website ([www.apcwa.org.au](http://www.apcwa.org.au)) provides extensive information about the Commission, including current Fee for Service charge rates, how to join the APC, Annual Reports and the Act and Regulations.

Each producers' committee has its own page providing information about the Committee and related industry organisations. The Commission encourages producers' committees to utilise the website as a tool to communicate with their growers, producers and other interested parties.

## **CONFIDENTIALITY OF INFORMATION HELD BY THE COMMISSION**

Data gathered by producers' committees through the payment of the FFS charge is utilised by committees to improve knowledge and decision making for industry as well as individual producer organisations.

Commissioners and members of producers' committees are bound by the APC Code of Conduct to protect any commercial sensitivity associated with data which is gathered. The Commission is cognisant of its obligations under the Privacy Act.

Members of producers' committees, as well as members of the Commission, are required to sign a confidentiality and conflict of interest declaration on an annual basis.

## **INSURANCE**

The Commission is insured through RiskCover with the RiskCover policy reviewed annually. Commissioners, members of producers' committees and Commission staff are covered against accidents that may occur during performance of official business.

## **APC PRODUCERS' COMMITTEES**

APC producers' committees, working with their growers and producers collect in excess of \$3 million of producer's funds annually. These funds are expended on services for the benefit of producers and their industries.

This reflects and requires vision and commitment, both individually and as united industries, by growers and producers.

As at 30 June 2021 the Commission had 11 active producers' committees, covering 13 commodities.

## **MEMBERSHIP ON PRODUCERS' COMMITTEES**

Members can be appointed or elected to producers' committees. The nomination process is carried out annually with industry members advised of vacancies and invited to nominate to producers' committees.

If an election is appropriate, one can be held, but generally appointments are made by the Commission working with the producers' committee. The Commission advertises committee vacancies in appropriate newspapers and industry newsletters.

There is no limit to the number of terms which can be served on a producers' committee, and committee members whose term of office is expiring can apply for re-appointment.

The Commission encourages committees to nominate their chair from amongst their numbers with the Commission endorsing the nomination based on the committee’s recommendation.

To preserve continuity of service and experience, committee tenures are usually arranged so that not all terms fall due in the same year.

The Commission consults with committees during the appointment process. Diversity is actively sought and encouraged on committees. Diversity includes varying grower profiles (large, medium and small businesses), gender, location and production type.

Remuneration and expenses for committee members is paid at approved rates. Committees use their discretion on whether to claim remuneration or not.

Members on producers’ committee at 30 June 2021 were:

Producers’ Committee	Functions Adopted	Members
APC Avocado Producers’ Committee (Established 1995)	(a) to (k)	Ken Gwynne Stewart Ipsen
APC Beekeepers Producers’ Committee (Established 2003)	(b), (c), (d), (h), (l), (la), (m)	Stephen Fewster (Chair) Kynan Ridley Matt Welsh David Christensen Matt Colvin
APC Carnarvon Banana Producers’ Committee (Established 1999)	(a) to (m)	John Kearney (Chair) Byron Sutcliffe Darryl Hardman Chris Collins Michael Andreoli Wayne Whitcroft
APC Egg Producers’ Committee (Established 2002)	(a) to (m)	Ian Wilson (Chair) Katie Mason Brendan Bell Joseph Sacca
APC Pome, Citrus & Stone Fruit Producers’ Committee (Established 1994). Pome Sub-Committee	(a) to (m)	Mark Scott (Chair) Mario Casotti Harvey Giblett Sam Licciardello Jason Jarvis Wayne Ghilarducci Joseph Ling (Chair) Andrew Pergoliti Shane Kay Daniel Ying Cliff Winfield Mary Ann O’Connor Danny DiMarco (Chair) Anthony Fullam Bruno DeISimone Mark Scott Anthony Caccetta Michael Padula Sebastian Fiolo Robert Giumelli
Citrus Sub-Committee		
Stone Fruit Sub-committee		
APC Potato Producers’ Committee (Established 2001)	(a) to (m)	Glen Ryan (Chair) Dom Della Vedova Mia Rose Terry Ackley Matthew Cocciolone

Producers' Committee continued	Functions Adopted	Members
APC Pork Producers' Committee (Established 2002)	(a) to (m)	Neil Ferguson (Chair) Peter Spackman Graeme Dent Rebecca Wicks Kim Nairn
APC Strawberry Producers' Committee (Established 1995)	(a) to (l) and (m)	Neil Handasyde (Chair) Jamie Michael Thai Tran Leonard Handasyde
APC Table Grape Producers' Committee (Established 1991)	(a) to (l) and (m)	Tony Kundid (Chair) Matt Katich Peter Nuich David Bumbak
APC Vegetable Producers' Committee (Established 2005)	(a) to (m)	Peter Ivankovich (Chair) Joyce Babun Lisa Tana Bevan Eatts Dan Kuzmicich Michael Le Charlie Blogna
APC Wine Producers' Committee (Established 2015)	(a) to (m)	Jeff Burch (Chair) Nigel Gallop Kim Tyrer Jeff Dewar Garth Cliff Grant Brinklow Jim Campbell-Clause

### PRODUCERS' COMMITTEE ADMINISTRATION

Committees, working within directions issued by the Commission, have the autonomy to meet as they determine necessary for the efficient running of their committee.

The Commission's oversight of committee activities includes ensuring that the services provided by committees are those supported by the producers paying the FFS charge, that due diligence is conducted with relation to expenditure and that committees are compliant with the Act. The Commission requires every committee to seek input from producers and in turn communicate with all producers on producers' committee activities.

The Commission maintains separate trust fund accounts for each producers' committee, providing producers' committees with comprehensive quarterly management revenue and expenditure reports.

A number of producers' committees also leverage funds, receiving funding from other sources, such research funds from national bodies. These funds can also be administered by the Commission.

### PRODUCERS' COMMITTEE DIRECTIONS

The Commission, under section 11.3 of the Act, provides producers' committees with Directions which assist in the governance of committee operations.

The Commission reviewed the committee Directions in the 2021 year with updated Directions effective as of 28 May 2021.

Changes made were directed towards strengthening compliance with the APC Code of Conduct and clarifying committee membership factors. In line with changes to the

Directions the Commission also updated the APC Code of Conduct and Committee Procedural Manual.

**PERFORMANCE MANAGEMENT FRAMEWORK**

**OUTCOME BASED MANAGEMENT FRAMEWORK**

<b>Government Goal</b>	<b>Desired Outcome</b>	<b>Services</b>	<b>Effectiveness Indicators</b>	<b>Efficiency Indicators</b>
Future jobs and skills: Grow and diversity the economy, create jobs and support skills development.	Facilitation of growth and prosperity of agricultural industries covered by the APC.	Establishment of, and support for, producers' committees.	APC producers' committee's satisfaction with services provided by the Commission.	APC Administration Charge paid by committees as % of fee for service income.

**CHANGES TO OUTCOME BASED MANAGEMENT FRAMEWORK**

The Commission has made no changes to the Outcome Based Management since 2018.

**COMMISSION PERFORMANCE AND ISSUES OF SIGNIFICANT IMPACT**

**ACTUAL RESULTS VS BUDGET ESTIMATES 2020/21 AND BUDGET ESTIMATES 2021/22**

In accordance with the Financial Management Act 2006, the Agricultural Produce Commission hereby provides budget comparatives for the 2020/21 year and budget estimates for the 2021/22 financial year.

This table is unaudited

<b>AGRICULTURAL PRODUCE COMMISSION (APC) BUDGET ESTIMATES FOR 21/22</b>			
<b>EXPENDITURE</b>	<b>20/21 Budget</b>	<b>20/21 Actual</b>	<b>21/22 Budget</b>
Employee Benefits	284,490	291,936	338,066
Commissioners Sitting Fees	58,195	58,232	58,195
Other Expenses	148,858	136,052	149,950
<b>Total Expenditure</b>	<b>491,543</b>	<b>486,220</b>	<b>546,211</b>
<b>REVENUE</b>			
Administration Charge from Committees	359,038	361,255	358,093
Interest	3,000	1,426	1,200
<b>Total Revenue</b>	<b>362,038</b>	<b>362,681</b>	<b>359,293</b>
<b>Net Cost of Services</b>	<b>-129,505</b>	<b>-123,539</b>	<b>-186,918</b>
<b>INCOME FROM STATE GOVERNMENT</b>			
Contributions from other state government agencies	33,660	34,000	34,500
Resources Received Free of Charge/Income from State Government	70,000	56,410	65,000
<b>SURPLUS/(DEFICIT) FOR THE PERIOD</b>	<b>-25,845</b>	<b>-33,129</b>	<b>-87,418</b>

The Commission completed the 20/21 financial year with no material differences in income or expenditure compared to the 20/21 budget.

### COMMISSION ADMINISTRATION CHARGE TO PRODUCERS' COMMITTEES

The Commission is principally funded through an administration charge to its producers' committees. This charge is reviewed annually and is based on a broad full cost recovery methodology.

All functions of the Commission and producers' committees, including general administration, financial management, accounting for Fee for Service collection, administration of the Act and legislative compliance, are funded on broad 'user pays' principles. Should a committee suspend Fee for Service collections, an annual fee is charged to that producers' committee to cover Commission fixed overheads and other costs associated with providing ongoing financial and support services.

The 20/21 year saw no changes to the administration charge with the Commission taking into account the general operating environment for producers' committees and agricultural industries.

This table is unaudited

Committee	Admin Charge 20/21	Change from 19/20
Avocado	\$5,050	No change
Beekeepers	14%	No change
Carnarvon Banana	11%	No change
Eggs	\$5,050	No change
Pome, citrus, stone fruit	10%	No change
Pork	9%	No change
Potato	9%	No change
Potato promotion	4%	No change
Strawberry	15%	No change
Table Grapes	15%	No change
Vegetables	10%	No change
Wine	10%	No change

### COMMISSION MEETINGS 2020/21

The Commission meets as necessary during the year. During the year under review Commissioners participated in meetings as below:

Commissioner	Eligible to Attend	Attended	Leave of Absence
William Ryan (Chair)	7	7	-
Elizabeth Brennan	7	7	-
Ian Longson	7	7	-
Monica Radomiljac	7	6	1

During the 2021 year, the Commission conducted one regional meeting in Carnarvon. This visit included a committee and general meeting with members of the APC Carnarvon Banana producers' committee as well as site visits to local Carnarvon growers and a tour of the Department of Primary Industries and Regional Development (DPIRD) Carnarvon site.

Through this annual process of regional site visits, the Commission is able to better understand the pressures on growers and current and upcoming challenges. The Commission is also able to get firsthand feedback from growers on grower satisfaction and relationships with their respective producers' committees including value received from the FFS charge.

### **Annual Meeting with Committees**

The Commission usually conducts one annual meeting with producers' committees each year.

During 20/21 this meeting was held in March. All producers' committees were represented at the meeting. The meeting was focused on the changing environment for growers and how to improve sustainability of industries.

### **AMENDMENTS TO THE APC ACT 1988**

The Agricultural Produce Commission Amendment Bill 2021 was passed as the Agricultural Produce Commission Amendment Act 2021 (2021/011) and assented to by the Governor on the 17 August 2021.

Following many years of seeking the amendments to the Act, the Commission is excited to commence working under the amended Act. This Annual Report is based on the Act as it was during the 2021 financial year.

### **ESTABLISHING PRODUCERS' COMMITTEES**

No new requests for the formation of producers' committees were received in the 2021 year and no significant interaction with prospective industries was undertaken.

### **FEE FOR SERVICE CHARGE COMPLIANCE**

To ensure producers and their respective industries can maximise service benefits, where an APC producers' committee has been established for an industry, the current regulations require all producers in that industry to pay the Fee for Service charge on relevant produce grown or raised in Western Australia.

Non-compliance by producers is of concern to all producers' committees as it limits an industry's capacity to undertake and support initiatives identified as required by FFS paying producers. Non-compliance also places those who are compliant at a disadvantage as they are funding services intended to benefit all producers.

During the year under review the Commission followed its policies and maintained its processes in ensuring Fee for Service compliance.

The Commission continues to promote to committees the importance of consultation with producers and of maintaining producer and industry knowledge of committee activities and service provision.

### **PRODUCERS' COMMITTEE FEE FOR SERVICE INITIATIVES**

Details of individual Committee Fee for Service initiatives are provided in the following section 'Producers' Committee Reports'.

Committees provide services to their industries, as allowed in Section 12.1 of the Act and as approved at the producers' committee establishment poll.

Services which can be provided include promotion, research, voluntary insurance schemes, compensation schemes, market forecasting, developing and expanding markets and biosecurity related services.

The following are individual reports from producers' committees.



## PRODUCERS' COMMITTEE REPORTS 2021

Any figures quoted in producers' committee reports are unaudited

### APC Avocado Producers' Committee

Members: Ken Gwynne and Stewart Ipsen

The Avocado Producers' Committee did not collect a Fee for Service charge during the 20/21 year and no services were undertaken.

The committee has included in their 21/22 budget funding for a research project on avocado thrips. This will be funded from residual funds held by the committee.

### APC Beekeepers Producers' Committee

Chairperson: Stephen Fewster

Secretary: Tarsh Bates

Primary services provided this year were:

*Bee Informed Newsletter – Bee Informed*, the industry newsletter is sent out three times per year to all registered beekeepers and continues to supply valuable information to industry of all events and biosecurity issues that ensure beekeepers are kept up to date. Editor Geoff Croker produces a varied and informative publication. Contributions from interested parties are encouraged and welcomed.

*Disease and Pest Surveillance & Monitoring* – The Committee continues to work with Bee Industry Council of WA (BICWA) and DPIRD to develop government bee policy in WA, including supporting DPIRD initiatives, such as Varroa Incursion training and educational activities of the Bee Biosecurity Officer, James Sheehan. It also continues to liaise with other APC horticulture industry committees to maintain awareness of the importance of bees to these industries.

*Support Funding* – In 2020/21, the Committee provided funding in support of beekeeper training for disenfranchised youth through Fairbridge College. The Committee is excited to be involved with this project and hopes to continue its support in future years.

The Committee also supported the annual Honey Festival organised by Bees2Honey. It provides ongoing support to research conducted by the Honey Bee Product CRC and is pleased to be involved with the annual WA Beekeeper Conference and the Australasian Beekeeper Conference to be held in Perth in July 2021. The Committee encourages funding applications for a wide range of projects that support and benefit FFS-paying producers and the WA industry at large.

*Reimbursement Scheme* - The Committee continues to put aside funds for the purpose of reimbursement to beekeepers for hives destroyed in the event of an eradication attempt of an exotic pest or disease. The Evidence Framework for Owner Replacement Costs is based on the national Plant Health Australia framework and is included in the DPIRD Industry Biosecurity Plan.

*Committee* - 2020/21 was a year of internal focus for the Committee and has led to the development of a major strategic planning project for the beekeeping industry, producers and stakeholders and the Committee itself. The Committee is particularly grateful to Ingrid Behr and the Commission for their support and assistance during this process. The Committee consisted of eight members, representing both commercial and non-commercial producers. These are (or were) Stephen Fewster (Chairman), Gary Templeman, David Christensen, Matt Colvin, Kynan Ridley, Mat Welch, Kim Fewster (member to March 2021), Geoff Defrenne (member to March 2021).

The Committee would like to acknowledge the departure of long-standing members, Kim Fewster and Geoff Defrenne, and thank them for their contributions to the Committee and passionate support of WA beekeepers over the years. The Committee

is also committed to increasing the diversity of its membership in the coming years, including encompassing the spectrum of industry stakeholders and improving gender equity.

*Industry Unity* – Kim Fewster, Mat Welch, Dave Christensen and Matt Colvin represented the Committee as Directors on the board of the Bee Industry Council of Western Australia. The Committee supports BICWA as the peak industry body in WA and are excited to enter a new phase of collaboration for the benefit of WA beekeepers. The Committee also sponsors the best honey prize at the Canning Show.

*Registration* – Signs explaining the importance of having beehives registered continue to be displayed at major bee equipment suppliers, including Guilfoyles and The Honey Shop.

*Current state of industry* - New beekeeper registration stabilised at around 3,200. Small scale (50 to 200 hives) beekeepers continue to represent the bulk of commercial industry. Honey prices and pollination fees have continued to increase. However, honey production for 20/21 was well below average.

*Looking forward - short / long term - how the committee plans to work for industry* - The Committee are entering a phase of comprehensive industry-wide strategic planning, which will identify targeted priorities for services to benefit FFS-paying producers. The Committee anticipates a boost to the industry and is excited to develop its relationships with individuals and organisations within the sector.

*How the committee has communicated with producers to give / receive feedback* - The Committee is comprised of commercial and non-commercial producers and representatives from all WA and national industry associations, and these associations form the basis of decisions made by the Committee. The primary method of broad producer communication is through production of the industry publication *BeelInformed*, published three times a year, which all producers receive and are encouraged to contribute to.

*BeelInformed* Editor and Journalist, Geoff Crocker, has been producing the magazine for seven years and ensures that it contains relevant producer information, reports on cutting-edge research, community-interest stories, and beautiful images. The Committee is particularly proud of the quality of *BeelInformed* and appreciates Geoff's hard work, integrity, and commitment to production. In 2020, *BeelInformed* went digital and is now distributed electronically. Issues are also available for free through the Committee website:

### **APC Carnarvon Banana Producers' Committee**

Chairperson: John Kearney

Executive Officer: Nic Cuthbert

*Industry Focus* – the committee is primarily responsible for administering the Carnarvon Banana producers' Compensation and Protection Scheme. During the last year the committee has predominantly focused on a review of the scheme rules in response to concerns from growers and a failed petition to wind up the scheme in late 2020. Consultation with scheme participants was undertaken and new rules adopted in early 2021.

Generally, banana producers in Carnarvon enjoyed a good growing year during which favourable climactic conditions combined with buoyant pricing to deliver positive outcomes to the industry. Crop yield across the Carnarvon growing district continues to increase slightly, consistent with previous years and the general adoption of improved cultivation methods.

*What's working* – Transparency and member communication continue to be important to Carnarvon producers in ensuring that information relating to the Compensation Scheme is made readily available. A General Meeting facilitated by the Commission in late 2020 was an important occasion for communication to members on the importance of the Scheme and ensuring that any questions that they had regarding how member money is spent were answered.

Accurate record keeping and well documents procedures were a positive outcome in ensuring a seamless transfer of information between the outgoing and incoming Executive Officer role.

*What's not working* – Like the horticultural industry in general, engagement with growers continues to be both a challenge and opportunity in working towards a more sustainable and profitable industry.

### **APC Egg Producers' Committee**

Chairperson: Ian Wilson

Secretary: Rachel Wilson

The Committee again provide funding for the Commercial Egg Producers' Association of WA (CEPA) so the CEPA could provide services to the egg industry on behalf of the committee. Funding was provided from residual funds as no charge was collected from producers during the 20/21 year.

This year CEPA consulted with the State Government and stakeholders from a variety of industries, along with representatives from the DPIRD and the national peak body Egg Farmers of Australia (EFA).

Some of the areas that CEPA focused on include:

Representing industry as public and private stakeholders' meetings in relation to the review of the Animal Welfare Bill (2017).

Provided feedback and further consultation on the draft National Poultry Welfare Standards and Guidelines.

Involved and providing feedback for Australian Eggs Sustainability framework launched in 2019. CEPA continue to liaise with Australian Eggs to ensure that R&D activities undertaken/funded by the organisation are reflective of WA industry needs.

Work alongside DPIRD on biosecurity matters of emergency preparedness and response.

Participated in a task group organised by Australian Eggs to improve traceability systems on-farm. The working group is aiming to develop are easy-to-use traceability systems which can aid smaller, medium and larger farms.

While similar challenges as in previous years continue to present themselves, WA producers continue to work tirelessly to meet the demand for fresh, locally produced eggs.

### **APC Pome, Citrus and Stone Fruit Producers' Committee**

In September 2014, the manner of operation for the Pome, Citrus and Stone Fruit producers' committee changed. This change resulted in the establishment of three 'sub-committees', one for each of the industries for which this committee collects the FFS charge. A report is provided below for each of the sub-committees.

#### **Pome Fruit sub-committee**

Chairperson: Mark Scott

Executive Manager: Nardia Stacy

This year the Pomewest Committee has prioritised and started to implement strategies and key tactics from our new five-year Strategic Plan. This will assist our vision to improve the profitability and sustainability of the WA industry by meeting market

requirements and consistently satisfying customers with high quality fruit. Focusing on raising productivity and profitability, developing markets, improving supply chain and industry leadership we are concentrating on developing projects and activities to support this delivery.

In mid-July 2021 we communicated the 2021-22 budget projections to all FFS paying pome producers for income and expenditure for our general and biosecurity accounts. This demonstrates the transparency of delivery with all income and expenditure items that impacts and benefits pome producers. All committee decisions on support of projects and activities have been based on the whole of industry feedback in developing the plan in 2020. This is also published in every edition on the inside cover of the Pome section of the WA Grower magazine.

This year our total income across the general and biosecurity accounts has amounted to \$544,000 which is inclusive of FFS collection and some external funding. It is our intention to continue to build leveraging external funding for existing FFS contributions.

Again, this year, as demonstrated in our Annual Dinners and communication strategies, we are maintaining and building our capacity to provide our growers a high level of value and service.

This includes the work of our on-the-ground technical lead - Project Manager Susie Murphy White. The great news is that now Susie is now 50% externally funded to provide the industry with activities such as PIPS 3 Soil Health trial site, APAL Tree Census and Future Orchards & Biosecurity Liaison and Preparedness. She continues to demonstrate high quality of delivery and in-turn is being widely recognised by both the state and national funding stakeholders and as such, being rewarded.

In addition, we continue with the maintenance of our core business activities including the quality testing project, the systems approach to collect medfly and moth trapping data to prove low pest prevalence to support market access and minimise treatment costs, Codling moth trapping to support market access and profitability, and promotion and publicity events all over the state in collaboration with others such as *Buy West Eat Best*.

Not forgetting our ongoing work of providing industry leadership including supporting the committee and building productive relationships with stakeholders.

Building Horticulture Business Capacity program which for a small outlay has leveraged over \$1.5M of state government and Hort Innovation funding. A collaborative project, with the Agricultural Produce Commission, Vegetables WA, Planfarm, Department of Primary Industries and Regional Development DPIRD, and Hort Innovation is designed to improve business capacity for horticulture in WA.

Pomewest have committed \$60,000 of FFS funds within our budget over the next three years so that our growers can take part. Our seed funding will be significantly leveraged by the funding partners. By signing up to the program our growers will gain a clearer understanding of the profit levers inside their cost structure their businesses. In addition, it will provide our industry with measurable benchmarking data to prioritise areas for future funding support.

We have also engaged in a project to improve on-farm practices that will look into improving sustainable crop loads by using new data collection technologies with collaboration with DPIRD. Also, looking to develop an investigative/research platform project to assist growers to further develop efficiencies.

The 2020/21 year raised other challenges with the QFly incursion in Dalkeith and Coobellup which included some issues in protecting Market City for incursion. Thankfully, after an effort run by DPIRD that involved 550 people, and 173,000 properties and baiting inspections with 3 tonnes of risk fruit being destroyed, we

returned to area freedom in May 2021. We again thank DPIRD for their dedication to the eradication to enable this outcome.

A good news story to report is the implementation of the Federal Netting Scheme whereby growers are able to apply for up to \$2.1M in scheme funding to support permanent netting structures to improve productivity in their orchards. Netting is the logical answer to increase production by mitigating risks such as climatic incidents such as hail, bird damage, sunburn, and impact of pests. The APC pome sub-committee have been pro-active in securing more government funding and opportunities for our growers to access and benefit for up to \$300,000 per business in \$ for \$ contributions.

We are committed to concentrate our efforts to ensure the vision, mission and the objectives of the WA pome industry 2021 – 25 strategic plan being met.

We have measurements to strive for the goals and tactics we will use over the next five years to realise our three objectives.

1. Lifting productivity and profitability per hectare yield.
2. Increase household spend
3. Build the strategy to export a targeted percentage of annual production.

One of our most inspiring projects in the last few years which reflects our vision, really has been the progress and ongoing momentum of our quality program. Initially started for minimum standards for taste quality at wholesale and focusing at retail. This has seen us produce our own step-by-step maturity testing guide which has been recognised nationally and taken the interest of Hort Innovation, APAL and the major retailers. Slowly it is gaining momentum, recognition and in turn is uniting the industry.

Last year we introduced industry and stakeholder reporting of the passes and fails of identifiable growers, marketers and retailers. This was done via grower communication emails so that the industry could be held accountable for the results. It was initially a controversial move but one that has been helpful for us to define those who may need assistance and to celebrate those who got it right. So far it has been a success, we have indicators that WA fruit is proving to be of better quality than fruit in store in the East Coast. This is a sign of industry being united to work together for the greater good and market improvement which goes far in building relationships with retailers.

What's been working well is the progress of our mission – working in partnership and building relationships with State and National stakeholders. That is DPIRD, other WA Horticulture Industry Groups, APAL and Hort Innovation. We have been very proactive in cementing dealings with these groups over the last few years. With this year being successful in attracting substantial funding leverage for some of our major projects and support of our project manager's role.

WA now have representatives on the Hort Innovation Apple and Pear R&D and Marketing Fund Strategic Industry Advisory Panels. We continue to develop our relationships with APAL engaging with mutually beneficial projects such as future orchards, tree census collection, export, netting and the ongoing science-based protection of the industry with imports.

We are proactive in working closely with our state government via the DPIRD Director of Horticulture, giving us a direct voice to policy makers. We acknowledge their ongoing support to access new and lucrative international markets, managing biosecurity outbreaks, continuing the state breeding program and assistance in general on behalf of our industry.

We look forward to continuing to work with, and support, other WA Hort industries. Over the last 18 months it has become more evident that cooperation and collaboration is key and our voices together carry more weight than acting alone. We are currently

actively working on building our Hort industry collaborations to find mutual benefits for the whole Horticultural industry.

### **Citrus sub-committee**

Chairperson: Joseph Ling

Industry Development Manager: Bronwyn Walsh

Achievements of the WA citrus industry in the past 12 months are a result of investment by the WA citrus fee for service and State government plus the commitment of WA citrus producers to innovation. This collaboration enabled strong connectivity to the state and national R&D programs, the peak industry body and achieved impacts on the ground.

*Meeting industry strategic objectives* - The WA citrus industry strategy guides the Committee on where the citrus FFS will be invested. The citrus FFS allocation to strategic objectives for the 20/21 budget period was similar to previous years, at approximately:

- Production efficiencies 40%
- Quality improvement and product development 32%
- Industry leadership and biosecurity 16%
- Growing domestic consumption 8%
- Developing and accessing markets 4%

Services for these objectives were spread across four grants this year. The R&D program was significantly reduced for this financial year as State based grant initiatives came to an end in the last financial year.

*Industry Leadership* - Progressing an industry is not possible without oversight of the industry strategy by the WA Citrus Committee. The final transition of the industry into one committee was completed this year to a structure that still ensures good governance and clear messages from industry as well as a link to the national peak industry body. This year the WA committee provided feedback on issues related to the COVID-19 pandemic, including labour, logistics, management and biosecurity.

The Industry Development Manager provided excellent support to leadership in the form of stakeholder engagement with government, other industries, universities, private companies and national peak industry bodies. This year some of our collaborators were the DPIRD, the University of Western Australia, NSW DPI, Fresh Finesse, Citrus Australia, University of New England, Vegetables WA, APC Pomewest, APC Carnarvon Bananas and APC Stonefruit producers' committees.

Producer participation at the committee level, their commitment to the industry, beyond their business and the current season is considerable and appreciated.

WA Citrus, the Citrus sub-committee, has seven producer members representing:

- Small, medium and large production citrus producers.
- Producers from the northern and southern citrus production areas.
- Two producers with significant export market focus.
- Three producers from the citrus industry biosecurity working group, and
- Producers with different levels of experience in the industry.

*Citrus FFS rates* - The citrus FFS rates model remained the same, being collected for two areas: General FFS and Biosecurity FFS, and comes from sales of three different types of citrus produce (fresh, processing and export). Overall this means there are four FFS rates: General, Export, Processing and Biosecurity.

FFS modeling is used to assist in the setting of FFS rates. A reduced export FFS rate was again approved as an incentive for industry members to export fruit. This benefits the whole of the industry by diversifying into new markets and alleviating pressure on the domestic market. The volume of exported fruit increases year on year.

Alignment of strategic objectives and the FFS investment provides the opportunity for co-investment with Department of Primary Industries and Regional Development (DPIRD) for outcomes for the WA citrus industry. This was complemented by smaller investment from the national citrus research and development levy and Australian government ACIAR for activities in WA.

The Agricultural Produce Commission and its staff, and related Act, provide an essential mechanism for industry to invest in strategic priorities for WA citrus producers.

*Communication* - This year the industry communication activities were evaluated by an independent reviewer providing direction for future investment in communications.

The industry communication plan implemented by the IDM and administrative staff keeps WA citrus fee for service payers informed on R&D and industry activities. A multi-pronged approach meets the preferred delivery formats of different producers, timeliness and level of content of information. The approach includes personal contact, paper-based media and digital.

Frequency and participation using the online delivery format was increased this year due to movement restrictions imposed during the COVID-19 pandemic. International experts presented to industry on managing alternate bearing in mandarin trees online as did national specialists in export markets, biosecurity, quality and varieties. A citrus tour to northern and southern production regions touched on the latest digital tools being used by growers for improving decision-making, canopy management, improving safety on farms, packshed technology and investigating protective cropping for climate resilience and improving export fruit quality.

A citrus section in the quarterly WA Grower magazine and weekly eNews provided timely communication on time sensitive information, in particular this was essential for regular updates on the COVID-19 situation.

*Biosecurity* - Protecting WA citrus producer businesses from plant pest threats this financial year is an ongoing priority.

The citrus industry led the launch of a WA horticulture industry biosecurity project with funds invested by four APC producers' committees and State government funding. This project employs horticulture industry liaison officers to work on priorities identified by the participating industries. WA Citrus biosecurity representative, Helen Newman, employed using Biosecurity FFS, has been a great asset to the industry team and has worked closely with DPIRD officer Rachelle Johnstone in ongoing community reporting of the citrus gall wasps and engagement. Bronwyn continues on the National Citrus Pest and Disease Prevention Committee formed by Citrus Australia.

DPIRD played a significant role in 2020/2021 to declare WA free of Queensland Fruit fly and ongoing surveillance.

*Research and development* - Led by the IDM, research and development activities were part of meeting the industry objectives of improving production efficiencies, quality and product development and markets. The citrus fee for service leverage State government funding to increase the research capacity to investigate

- The use of satellite imaging for providing crop forecasts and yield assessments
- Investigating yield decline in fourer mandarins

- Improving on-farm safety by developing resources for training staff
- Improving market performance by testing internal quality of fruit
- Increasing the volume of premium fruit for export by investigating
  - The occurrence and management of wind blemish
  - Management of albedo breakdown
- Developing new markets and products for WA citrus fruit by
  - Seedless mandarins development research

DPIRD officers Kevin Lacey and Rachelle Johnstone were important parts of the research team supporting these research activities.

*Growing consumption of WA citrus fruit* - To promote and advertise WA citrus fruit, a small promotional budget provides an umbrella program that smaller businesses can use or complements individual business's own marketing program.

The promotional activities include in-store tasting and producing point of sale material for identifying WA citrus fruit in retail outlets. Ongoing flexibility was needed to integrate with restrictions in retail stores due to COVID-19.

In conclusion achievements of the WA citrus industry in the past 12 months are a result of investment by the WA citrus fee for service and co-investors. Producer commitment at the committee level and to R&D is considerable and appreciated.

### **Stonefruit sub-committee**

Chairperson: Danny DiMarco

Value Chain: Shay Crouch/ Scarlet Roxby

The 20/21 Western Australian stone fruit season was excellent for consumers, with a brilliant, strong crop of sweet, quality fruit reaching the stores. Managers & customers both noticed the sweet well-ripened fruit on the shelves, from early December through to plums reaching into April.

Prices were reasonable this year, steady and robust, for both the customer and grower. Subjectively, more West Australian grown fruit was present in the shops instead of imported eastern states produced stone fruit. The prominence of WA stone fruit reflects the strong support for WA growers by the Perth retailers and consumers.

The activities below were key projects of 20/21 in the continued development of the industry.

*Season Launch* - This season saw an exciting new supply-chain targeted season launch at the Shoe in Yagan Square, Perth. While previous seasons have focused on consumers for season launch events, we thought it was time to shake things up. The evening brought together an array of industry members, including growers, pack sheds, wholesalers, buyers, retail managers, other organisations the industry partners with, as well as social media influencers and government representatives.

We thanked the hard-working growers by displaying their stone fruit in delicious canapes prepared by the chefs at the Shoe and select recipes produced by special guests Vince Garreffa and Verity James. Verity's Peach Bellini went down a treat.

With spirits high and stone fruit on everyone's minds, the season launch kicked off what was to be a ripper season. The enthusiasm was felt through the industry from all areas, and we can't wait to organise the next season launch to begin another excellent stone fruit season.

*Public Presence: Buy West Eat Best and In-Store Demonstrations* - The communications schedule was a well-tuned machine this year, despite the hiccups of COVID-19. Buy West Eat Best's 'Good Choice, WA!' campaign was in full swing by the beginning of stonefruit season. Stone fruit advertisements were displayed everywhere,



from in-store IGA display screens, household TV screens, bus mega-sides and billboards. The addition of 'activation' events held at Floreat Forum during the late bloom of orchards and at Belmont Forum towards the end of the season, provided a presence alongside other Buy West Eat Best partners, bringing the public in for an exciting day of food & entertainment.

Alongside the Buy West Eat Best campaign, in-store demonstrations took a refreshed look. With the exclusion of Woolworths and Coles, the Fresh Finesse demonstrations included many independent stores, Farmer Jacks, Spud Shed and smaller grocery stores. We found a greater engagement of consumers with the demo staff this year, even with hesitancy around COVID-19.

*Maturity Testing* - With success from the 12-week maturity testing project undertaken from December to February of the 20/21 season, the committee is excited to expand this project to run a second year with a greater budget. The results provided an excellent snapshot of the year that was, and with an increased understanding to come from this next season will be beneficial in how the industry tailor's future projects in quality of fruit production.

*Looking Forward* - Despite the continuation of COVID-19 disruptions and the Queensland Fruit Fly outbreak in Dalkeith and Coolbellup, the whole industry came together to deliver a fantastic season. Consistent and regular in-store demonstrations will maintain a strong consumer presence for the third year, along with increased maturity testing and data analysis for the second year. The upcoming season will also see greater cross-industry collaboration through events such as the WA Horticulture Update, and efforts to combine forces around funding opportunities and other projects.

Scarlet Roxby has stepped into the Value Chain Facilitator role, continuing from Project Support Officer in the 19/20 season. She will work alongside the committee, whose members remain the same as the previous year, to implement the committee's vision moving forward.

The committee continues to work with growers and stakeholders to progress the West Australian Stone fruit industry, addressing three pillars of sustainability: financial, environmental, and social.

### **APC Pork Producers' Committee**

Chairperson: Neil Ferguson

*Fee-for-Service Funded Activities* – The APC Pork Producers' Committee continues to focus on four key areas: Industry Administration; Research and Development; Industry Capacity/Technology Transfer; and Industry Training and Education.

*Industry Administration* – The West Australian Pork Producers' Association (WAPPA) is the peak industry body representing the pork sector in WA. The committee provides funding to WAPPA for provision of services to pork producers.

WAPPA's role in advocacy and service is ever evolving as it continues to work cohesively with various government agencies in the areas of:

- Animal Welfare/Livestock Compliance Unit (DPIRD)
- Biosecurity
- COVID Response / Airfreight/ Market Access
- Department of Immigration and Citizenship/Workforce Planning and Development
- Environmental Regulations (DWER)
- Land Transport of Pigs

*Technology Capacity and Research Development* – The committee strongly supports Pork Innovation Western Australia (PIWA) which is the local research body providing research services to the pork industry in Western Australia. Further to this, Committee has support Murdoch University thus ensuring access to skilled researchers capable of supporting the local industry.

In total the Committee supported nine developing research programs across a range of areas including:

- Organic mineral trial to improve hoof lesions within the breeding herd;
- Probiotic trial in weaner pigs;
- Electrolyte trial to reduce transport stress in finisher pigs; and
- An acid based trial to improve performance and meat quality.

*Pork Training* – Pork Industry Training (WA) continues to deliver the Certificate III in Pork Production. Under the Industry’s Model Code, all pork producers are required to have competent people caring for their pigs, with competency being assessed at Certificate III level.

*Financial Position* – The fee-for-service has remained stable since the inception of the APC Pork producers’ committee. The current fee stands at 0.08c/kg dressed weight and will remain so for the 21/22 financial year. In terms of overall collection, the current practice is for the buyer to submit the growers’ returns to the APC. It is pleasing to report the level of collection within the industry is almost 100%.

The Committee maintains a minimum reserve policy of \$1.2m.

*With Gratitude* – The APC Pork Producers’ Committee is funded by the fee-for-service paid by every producer in Western Australia. The Committee wishes to thank each and every producer for their ongoing support of the APC and allowing us to support locally based projects and initiatives.

### **APC Potato Producers’ Committee**

Chairperson: Glen Ryan

Executive Officer: Simon Moltoni

The main areas of investment for the committee during the 20/21 year have been export, marketing, the certified seed scheme and the Potato Growers Association.

*Potato Growers Association (PGA)* - The Potato producers’ committee (PPC) enters into an annual grant funding contract with the PGA (trading as WA Potatoes) to provide services to APC FFS paying potato producers. This includes providing internal and external communications, capacity building of staff, developing and project managing industry-driven projects, and stakeholder management.

Major activities are focused on developing export development, managing industry biosecurity and supply chain issues, and our Seed for Schools program, Perth Royal Show, consumer marketing and ongoing strategic communications to industry.

Since COVID19 we have been fortunate to be involved with the Horticulture Network that has been established by DPIRD. The ability to address common issues with a single voice through a conducive forum made a lot of sense. We look forward to the opportunity to continue to participate with other groups into the future.

*Seed for Schools* - this program helps kids learn about where food comes from. It gives students the opportunity to see firsthand the process of planting to harvesting and ultimately eating a yummy potato dish. The program continues to grow, year on year, in 2021 we received a record number of registrations with 850 educational packs being delivered to schools across Western Australia. This activity reaches around 25,500 school children, teachers, and parents/guardians.

*5 Day Spring Farm Fair* – this fair was designed in the absence of the Perth Royal Show which was cancelled due to COVID-19. The 5-day program was supported with promotional materials helping families and children learn the important facts about the health benefits of potatoes.

*Communications* – the PGA, on behalf of the APC Potato producers' committee, communicates with industry via a range of channels including e-news, Zoom meetings, in-person meetings, WA Grower magazine, Potatoes Australia magazine.

*Seed Potato Scheme* – this Scheme ensures the basis for potato production is sound and that seed potatoes with a disease-free status that are sought after throughout Australia and overseas are produced.

The administration of the seed scheme is delivered by DPIRD. Its fully funded by industry through direct fees from growers and FFS from Industry. The APC FFS funding supports the cost of administering the seed scheme, virus testing of all certified G2 seed and testing for Potato Spindle Tuber Viroid disease.

*Export Development Project* – the committee has funded this project after extensive consultation with FFS payers via regional meetings enabling growers to be instrumental in the decision-making process.

Going forward, we believe that the development of a competitive, successful export industry will facilitate structural change that will revive the potato processing sector in WA.

*Smart Spud* – the committee funded the purchase of a Smart Spud through the Potato Growers Association on behalf of industry for shared use to APC FFS potato producers. The Smart Spud is an electronic potato shaped device which is used to gauge points along the harvest/supply chain system where potatoes are being damaged, in order to improve processes and increase potato quality and pack out.

Since receiving the device in late 2020, staff have undertaken training for its use and trialed the device in a wash packing facility and on-farm. WA Potatoes have also developed a User Agreement to ensure that any industry members wishing to access the device can do so with appropriate training and knowledge.

*Marketing and Promotion* – this program, including the FFS charge, is reviewed annually (Oct to Oct).

The revised marketing program is now in place, covering digital, print, radio, in-store and community engagement. The following outlines some more specific activities within the program:

*Funnel relevant opportunities to industry* - The WA Potatoes team continues to provide relevant and timely advice to industry. For example, Beta Spuds have been supported in their participation with Buy West Eat Best's Plating Up WA campaign in June, which saw Ten Acre Block at Pan Pacific feature a vegan dish using their potatoes.

*Keep industry informed of market trends and information* - Regular updates are shared in person and through the WA Potatoes e-news, at meetings and in the WA Grower magazine.

*Provide consumers with inspiration, facts, tips and recipes* -

*WA Potato Magazine* - The Autumn/Winter 2021 magazine provided some "back to basics" recipes, a run-down of some of Perth's top potato dishes at local restaurants and relevant information about the industry. The team managed to distribute nearly all 3000 copies, which is great given we have had two lockdowns which have impacted some of the opportunities to hand them out. The production of the

magazine ensured that we have additional assets for social media and website to continue to promote potatoes to consumers.

*Website* - The WA Potatoes website is regularly updated with new recipes and has increased visits by about 10% to nearly 8000 per 3 months.

*Social media* - Social media channels continue to perform well, achieving reach of at least 400,000 a month. Followers are also continuing to grow. Moving forward more content will be shared through Twitter and LinkedIn to target relevant audience groups.

*NOVA 93.7 Radio* - WA Potatoes advertising package with NOVA 93.7 has been rolling out throughout the year with adverts and messaging being reviewed to meet audience needs. NOVA continues to be one of the most popular radio stations in Perth and an appropriate choice for reaching grocery buyers.

*Working closely with partners to create opportunities to promote potatoes (government, industry, and other stakeholders) including:*

*Buy West Eat Best* - We continue to be a partner in the Good Choice Campaign at the Tier 2B level. Our industry supported the campaign at the following activations:

*Good Choice Live Activation* - Belmont Forum March 6th 2021: Retail Activation in partnership with Belmont Forum - recipes, product and staff attended to join the activation

*Good Choice Live Activation* - Mirrabooka Forum July 3rd 2021: Retail Activation in partnership with Belmont Forum - recipes, product and staff attended to join the activation

*WA's Great Graze* - WA Potatoes became a sponsor of this new event organised by the Southern Forests Food Council, and also participated in a market day activation at Perth City Farm on May 18th 2021. The exposure from the event and campaign was significant and created a collaborative opportunity for all agri-business.

*Support the development of export markets now and in the future* - The marketing program continues to offer support to industry and PGAWA in developing export markets. In particular a new International Marketing Group has been established to link up with international counterparts and learn about their programs and issues. Additionally, communications activities are supported to ensure articles and e-news are up to date with information.

### **APC Strawberry Producers' Committee**

Chairperson: Neil Handasyde

Industry Development: Helen Newman

*Season overview* - The strawberry industry is no different to other industries in that the impact of COVID-19 has been far reaching. Many growers stopped picking a month early in spring 2020 due to labour shortages, and new plant numbers for the 2021 season are down by an estimated 20%. Many growers also held onto a larger number of second year plants, however very hot weather in late December caused many losses. Delivery of runners was delayed in 2021 for many growers due to labour shortages in Queensland and Victoria. Runner quality was also impacted due to the lack of trained staff for the labour-intensive runner harvest period.

Wetter and less sunny than usual conditions this winter have slowed crop growth and plants in the Perth region have been later to produce this season. While labour has been tight, growers have been able to maintain momentum due to this slow start. The combination of a later crop and less plants in the ground this season has seen market prices for good-quality fruit remain buoyant for longer than usual. Labour is predicted to

be short in the peak season months of September and October 21, which will cause quality issues and loss of profitability for growers.

Fruit quality in the Perth region continues to be problematic, mainly due to the large amount of Fronteras planted. Fronteras yields well and is easy picking compared to some other varieties but has poor consumer acceptance as it often lacks flavour and, as weather warms up, becomes soft, watery, and even less flavourful. Growers with Red Rhapsody appear to be doing well in export markets and growers with superior-tasting varieties such as Fortuna and Albion are doing well domestically.

*Industry Development Officers* - The past year has seen some staffing issues resolved. Our new Berry Industry Development Officer (IDO), Helen Newman, started in February 2021 at 0.6 FTE. Aileen Reid (Strawberry IDO) was also re-contracted at 0.2 FTE, to work alongside Helen. This has resulted in a dramatic increase in our efforts, particularly in the realm of communications.

We have also enlisted the help of a local Vietnamese translator with experience in the local horticulture industry. She is translating important industry information that is sent to growers. There have been problems in the past with commercially available translators not using the correct terminology and creating altered meaning in translated materials. So far, our new translator is proving successful.

*Where the industry has focused and why* - The strawberry industry has had year upon year of biosecurity and runner issues which have seriously affected profitability. The needle incident and COVID-19 has added to these issues. COVID-19 has significantly impacted strawberry exports, and this is likely to continue in the medium term. It has also placed additional pressures on the labour supply propelling more growers towards substrate production where worker efficiency and comfort surpass that of in-ground production.

Reducing risk and improving resilience must be the focus of industry going forward; the ability to diversify and be agile in the face of adversity.

In the face of these challenges the industry has focused on:

*Working closely with national and state bodies* to gather and distribute timely information on COVID-19 practices, labour issues and work health and safety. More recently the national committee has made the commitment to improve transparency and communications between runner and strawberry growers.

*Supporting the national breeding program* and more recent initiatives to provide agronomic information for successfully growing varieties out of the breeding program. We also held a market quality forum to gather direct feedback from market agents and quality specialists on the performance of current varieties and opportunities to improve consumer acceptance.

*Delivering and sharing information* on transitioning to substrate growing.

The APC Strawberry producers' committee also voted to undertake a Strategic Planning Process for the WA industry with matching funding from the Department of Primary Industries and Regional Development for the initiative. The process is due to start in October 2021 and will involve consultation across the WA supply chain.

There will be an additional option for runner supply into WA next season with JCLM Farming Pty Ltd in Tasmania receiving approval to export strawberry runners to WA. This is a welcome development as it gives growers a third supply option in a limited market.

## **APC Table Grape Producers' Committee**

Chairperson: Tony Kundid

The 20/21 WA table grape season concluded in June, with the completion of picking from the South-West region. The season started in Carnarvon in late October last year and progressed down south to the South-West of the state.

Carnarvon region recorded a 16% increase in volume, Midwest region a 31% decrease, the Swan Valley a 39% increase and the South West a 38% increase. The increase for the Swan Valley was merely a correction of the poor year in 2019/20, and the increase for the South West was due to the large increase in plantings.

We collect a fee for service of 0.7 cents per kilogram to primarily fund a fruit maturity testing programme carried out by Total Quality Assurance (TQAS) and the work to set maturity standards undertaken by DPIRD. New varieties emanating from the four plant breeders are requiring DPIRD to review the list of varieties, as older varieties are superseded. There were compliance issues with mid-season fruit and just over 1000kg of fruit was destroyed.

Our fee for service collections for 20/21 indicate a total yield of 854,914 equivalent 10kg cartons. The Swan Valley, South West and Carnarvon/Midwest regions contributed approximately 32%, 46% & 22% of the total yield respectively.

The 20/21 total is 25% higher than the 19/20 season (685,495 cartons) and on par with the 18/19 season (852,585 cartons). The new plantings in Waroona contributed to the large increase in fruit from the South-West and will continue to do so for the next two seasons as more vines come into full production.

Broome plantings will also start coming into production in the third quarter of 2021.

In 20/21 funds from the fee for service collection were also directed to two projects undertaken by DPIRD.

The first of these is the leaf wetness project which aims to calibrate leaf wetness to relative humidity as a predictor for disease. This project is funded over four financial years and results will be reviewed at the end of each season to ascertain if the next seasons work will be undertaken. It is now into the second year of data collection.

The other project is to determine the efficacy of certain fungicide groups given changing growing conditions. This project is funded over a single year, with laboratory testing of samples having been completed and the final report is due by the end of 2021. The results will be presented to growers at regional meetings.

## **APC Vegetable Producers' Committee**

Chairperson: Peter Ivankovich

Executive Officer: Manus Stockdale

As we move into the 21-22 year the Committee continues to move forward and fund service projects which will help the WA vegetable growers with their businesses and the overall market.

The APC-Vegetable Producers' Committee (APC-VPC) supported a number of projects in the financial year ending 30th June 2021. The main project funding went to vegetablesWA in order for the Association to provide services to FFS paying vegetable producers on behalf of the Committee.

Services delivered by the APC-VPC through vegetablesWA included:

*Labour* - access to efficient and reliable labour is a significant ongoing issue for vegetable growers. vegetablesWA worked on behalf of growers to seek changes to the regulatory environment. To this end, input was provided for changes to the visa at the

national level and a Labour Facilitator role was hosted which operated across horticulture and broader regional industries. The Labour Scheme Facilitator assisted growers to have better access to the Seasonal Worker Program and Pacific Labour Scheme as well as access to other labour options in light of tightening supply due to COVID-19. vegetablesWA continued its membership of the National Farmers Federation (NFF) Horticulture Council as a primary horticultural representative body in WA to also leverage national policy changes for our growers.

*Water* - There are three key issues with water at the moment: irrigation development projects; water entitlement reductions; and a new Water Resources Management Act. vegetablesWA has continued to provide a conduit between government, growers and the proponents of irrigation scheme proposals. vegetablesWA has also continued to represent growers on the government Water Reform Regulatory Reference Group which is looking to advance a new water Act.

*Biosecurity* – we have continued to act as a conduit for communicating information on biosecurity incidents and promote growers to adopt farm biosecurity measures. Growers' interests on state and national committees and forums are represented and actively growers actively engaged with in practical ways through our extension officers.

*Building Horticultural Business Capability Program* – vegetablesWA has engaged with WA industry associations, DPIRD and Hort Innovation to develop a new project that builds on the learnings of the Vegetable Industry Benchmarking project. The new 'Building Horticultural Business Capacity Program' which connects business owners to farm management experts to provide a third party independent assessment of where your business is today and key areas to focus on to improve profitability and resilience into the future. The project is funded by the VPC, APC Pome Fruit, DPIRD and the Hort Innovation Frontiers Fund.

*Export Development*- vegetablesWA has continued to provide export and market development services using funding from Hort Innovation. We have seen WA producers commence exporting and targeting new export markets as a result.

This report captures high level vegetablesWA projects but cannot capture the multitude of other activities undertaken on a day-to-day basis. These other activities are as wide and varied as: engaging with the Treasury Horticulture Regulatory Mapping project; dealing with media in the wake of events such as the strawberry industry incident and illegal workers; helping DPIRD implement their water use efficiency project; industry workshops and events; and work in the horticulture training area, as a small selection of examples.

Other projects undertaken by the APC-VPC were:

*Industry Extension Officers* – funding was jointly provided with Hort Innovation for two Industry Extension Officers for half of their time. The main role is to liaise with growers and disseminate R&D and provide additional help and resources.

*Business Extension Human Resources Industrial Relations Project*. The project aims to provide growers with access to HR and IR resources that are tailored to vegetable growing businesses. The project has utilised a consultant to develop template contracts and policies which are published on vegetablesWA website and available to vegetable growers. The project has produced two webinars and various magazine articles. There have been a number of direct engagements with growers for business specific HR and IR issues

*The Great Aussie Crunch* - A project was funded with vegetable FFS to provide funding for the Council Cancer to run the Great Aussie Crunch throughout primary schools in

WA encouraging children to eat more vegetables. This project was successful with a number of media opportunities.

*Quality Assurance* – This project provides growers with access to a resource to better implement on-farm food safety systems particularly Freshcare and HARPS. The project has enabled WA representation and influence on national committees around quality assurance requirements from major retailers.

The committee would like to acknowledge the significant contribution of the outgoing committee chair Maureen Dobra. Maureen was a member of the committee for 16 years and the chair of the committee from 2006. During this time the committee has undertaken substantial projects on behalf of growers under the diligent stewardship of Maureen.

John Shannon resigned at the end of the reporting period. John has served as the Executive Officer on the committee for eight years and we would like to take the opportunity of thanking John for his service over the years and wishing him well in future endeavours.

### **APC Wine Producers' Committee**

Chairperson: Jeff Burch

Executive Officer: Larry Jorgensen

The wine producers' committee continues to provide services to producers through the eight WA Wine Associations which represent the WA Wine Geographic Indicator regions and the state as a whole.

The regional associations are the Blackwood Valley Wine Industry Association, Geographe Wine Industry Association, Great Southern Wine Producers Association, Margaret River Wine Producers Association, Peel Wine Association, Perth Hills Vignerons Associations, Swan Valley and Regional Winemakers Association, Southern Forests Wine Region with the state-wide association being Wines of Western Australia (WOWA).

The state and regional associations continued to work on improving communications and engagement with producers to ensure they are aware of the value of services provided to them via the wine producers APC. Additionally, the state and regional associations facilitated meetings and workshops to define and agree the priority opportunities and challenges across the value chain to be addressed by fee for service funding.

Services provided are tailored to the regional locations and state-wide matters are those which would affect all producers.

The 2020-21 year was affected by COVID-19 with some of the services provided being:

- Worked with various state and federal government agencies to ensure wine producer issues were understood and considered when setting COVID-19 related policy. These included trade, logistics and labour.
- Provided timely updates to producers regarding complying with COVID-19 restrictions and industry matters in general.

Other services provided by associations were:

- Worked with the Department of Biodiversity Conservation and Attractions to establish late season burn-off protocol to ensure late harvested fruit was not affected by prescribed burning. This is an ongoing engagement that assists DBCA to more effectively implement the program while minimizing potential impact to grape growers.



- Engaged with national wine industry bodies on a variety of matters, such as Wine Taxation and the mandatory pregnancy label, thereby enhancing WA representation and visibility on the national scale.
- Further work on taxation policy, advocating the WA industry endorsed position at a national level.
- Agreed and ratified wine delivery contract with Australia Post to provide all WA wine producers with a competitive and reliable logistics solution for direct to consumer sales.
- Securing resourcing and funding for WA regions and producers to facilitate industry development, export market development and wine tourism market development.
- Completion, in partnership with DPIRD and Tourism Western Australia of the International Wine Tourism Grant Program
- Communication and engagement with producers in all regions in delivering services and encouraging interaction to better understand producer needs.
- Collaborative marketing with local businesses to facilitate promotion and sale of Geographe wine.
- Partnering and working with local Shires and tourism bodies to build relationships.
- Education and training workshops
- Smoke taint education and mitigation work at regional level
- Margaret River Regional Wine Show and Halliday Australian Cabernet Challenge
- Development of wine tourism image and video assets across all regions, including the Wine Adventurer brochure – this can be found by going to [winewa.asn.au](http://winewa.asn.au) or [see here](#) and a refreshed media gallery of regional images – which can be found at [winewa.asn.au/media-gallery/](http://winewa.asn.au/media-gallery/) or [see here](#).
- Margaret River Region Project – climate, soil and natural environment study
- Support cellar door capacity training – Great Southern
- Public relations strategy to place authentic Great Southern wine content in print and online publications
- Appointed Hydra to develop the Export Growth Partnership (EGP) strategic framework including target markets and market activations. This completed in consultation with an industry appointed steering committee.
- Agreed and ratified a five-year funding partnership with the state government to resource the EGP.
- Worked with national industry to contest China trade tariffs. While unsuccessful, producers were assisted to continue market diversification through EGP support.
- WOWA Technical Committee in collaboration with DPIRD implemented the Wine Australia Regional Program other RDE&A activities and biosecurity issues for WA producers.

The 2021 Vintage was challenging due to mid-harvest rain and resulting disease pressure. Producers were provided with information resources to help them in developing mitigation strategies. As a result, yield was down on early estimates.

## DISCLOSURES AND LEGAL COMPLIANCE

### MINISTERIAL DIRECTIVES

No Ministerial directives were received during the financial year under review.

### ADMINISTERED LEGISLATION

#### SCOPE OF THE AGRICULTURAL PRODUCE COMMISSION ACT

During the 2021 year, the Act defined ‘agricultural industry’ as a horticultural industry and such other agricultural industry as may be prescribed but excluding broadacre cropping and grazing industries (section 3.1).

Regulations to the Act define horticulture as:

- a) *Fruit and the juices of fruit, whether fresh or processed.*
- b) *Vegetables and the juices of vegetables, whether fresh or processed.*
- c) *Nuts including processed nuts.*
- d) *Flowers, whether fresh or dried.*
- e) *Plants, including grass and other herbaceous plants, grown for sale as living plants.*

The Commission has subsidiary legislation in the form of:

Agricultural Produce (Beekeeping Industry) Regulations 2003  
Agricultural Produce (Egg Production Industry) Regulations 2006  
Agricultural Produce (Horticultural Industry) Regulations 2001  
Agricultural Produce (Pork Production Industry) Regulations 2004  
Agricultural Produce (Prescribed Agricultural Industries and Services) Regulations 2001  
Agricultural Produce (Wine Industry) Regulations 2016  
Producers Committees (Polling) Regulations 1990

#### SERVICE FUNCTIONS OF SECTION 12.1 OF THE ACT

The service functions of the Act as at 30 June 2021 were:

A producers’ committee can provide, or cause to be provided, any of the following services in relation to the agricultural produce for which it was established —

- (a) advertise and promote the agricultural produce;
- (b) control or develop the means of controlling pests and diseases if there is a likelihood of those pests or diseases affecting the quality or volume of output of the agricultural produce;
- (c) conduct research in relation to any matter, if in the opinion of the producers’ committee that research is of advantage to producers of the agricultural produce;
- (d) conduct educational or instructional programmes relating to the production of agricultural produce;
- (e) develop and expand markets for the agricultural produce in Western Australia and elsewhere;
- (f) establish a voluntary insurance scheme for the benefit of producers of the agricultural produce including insurance relating to crops;
- (g) undertake and provide market forecasting for the agricultural produce;
- (h) establish systems of inspection for the agricultural produce for the purpose of quality control or pest and disease control;
- (i) formulate schemes for declaring producers of the agricultural produce to be accredited producers;
- (j) establish systems to facilitate inspection of grading, packaging and storage of the agricultural produce including weight and uniformity (including uniformity of ripeness) within packages;

- (k) support, with or without grant of financial aid, and whether or not initiated by the committee or the Commission, any scheme or activity which in the committee's opinion is capable of assisting in the promotion or sale of the agricultural produce;
- (l) provide such other services for the agricultural produce as may be prescribed;
- (la) establish a compensation scheme for the benefit of producers whose agricultural produce is destroyed as a result of action taken to control a pest or disease of that produce;
- (m) arrange for the provision of all or any of the services or the exercise of any of the functions referred to in paragraphs (a) to (la) in whole or in part by another person or organization or in conjunction with the Commission or any other person or organization.

Source: Agricultural Produce Commission Act 1988, Section 12.1

### AGRICULTURAL INDUSTRIES PRESCRIBED UNDER THE ACT

- **pork production industry** - prescribed as an agricultural industry under section 3.1 of the Act with all section 12.1 services being services that a producers' committee may provide in relation to the pork production industry (Gazetted 3 July 2001).
- **beekeeping industry** - prescribed as an agricultural industry under section 3.1 of the Act with section 12.1 (b), (c), (d), (h), (l), (la) and (m) services being services that a producers' committee may provide in relation to the beekeeping industry (Gazetted 23 October 2001).
- **egg production industry** - prescribed as an agricultural industry under section 3.1 of the Act with all section 12.1 services being services that a producers' committee may provide in relation to the egg production industry (Gazetted 17 May 2002).

### DECLARED PESTS AND DISEASES

Section 19a of the Act allows for pests and diseases to be declared a pest or disease in relation to the control of certain pests or diseases, and applies to commercial and non-commercial producers.

- *Mediterranean fruit fly (Ceratitis Capitata)* is a pest to which Section 19a of the Act is to apply. Notice gazetted on 19 September 2000.
- *Acarine (Tracheal mite, Acarapis Woodi), Africanised honey bee, Asian honey bee, Tropilaelaps mite (Tropilaelaps clareae), Bruala fly, Small hive beetle and Varroasis (Varroa destructor and Varroa jacobsoni)*. Notice gazetted on 9 January 2004.
- *American foul brood and European foul brood*. Notice gazetted on 9 January 2004.

### OTHER KEY LEGISLATION IMPACTING ON THE APC'S ACTIVITIES

- Auditor General Act 2006
- Disability Services Act 1993
- Equal Opportunity Act 1984
- Financial Management Act 2006
- Freedom of Information Act 1992
- Industrial Relations Act 1979
- Minimum Conditions of Employment Act 1993
- Occupational Safety and Health Act 1984
- Public Sector Management Act 1994
- Procurement Act 2020
- Salaries and Allowances Act 1975
- State Records Act 2000
- Workers Compensation and Injury Management Act 1981

## COMMISSION MEMBERSHIP AND REMUNERATION

Commissioners are remunerated at rates set by the Public Sector Commission and approved by the Minister.

There were no changes in the remuneration rates for Commissioners in the 2021 year. Commission remuneration is not funded by the Government.

This table is unaudited

Position	Name	Period of Membership 2020	Type of Remuneration	Gross Remuneration 2021
Chair	Dr William Ryan	12 months	Annual	22,628
Member	Mr Ian Longson	12 months	Annual	11,868
Member	Ms Elizabeth Brennan	12 months	Annual	11,868
Member	Ms Monica Radomiljac	12 months	Annual	11,868
<b>TOTAL</b>				<b>58,232</b>

## FEE FOR SERVICE CHARGE REGULATIONS

*Agricultural Produce (Horticultural Industry) Regulations 2001.*

Regulation 5 notifies of the liability for producers to pay charges. Regulation 8 allows for the submission of returns by dealers and producers. For APC community fruit fly baiting committees, regulation 6 provides for local government authority to collect fees. There are currently no fruit fly baiting committees in operation. Penalties apply for non-compliance.

*Agricultural Produce (Beekeeping Industry) Regulations 2003.* These regulations were reviewed in 2020. Under the Regulations, the Department of Primary Industries and Regional Development collects the FFS charge on behalf of the Commission.

*Agricultural Produce (Pork Production Industry) Regulations 2004* require abattoirs to collect and remit Fee for Service to the Commission not later than 14 days after the end of the month.

*Agricultural Produce (Egg Production Industry) Regulations 2006* provide for Fee for Service collection direct from egg producers. However, as at 30 June 2020, the industry had not instituted a Fee for Service charge for eggs.

*Agricultural Produce (Wine Industry) Regulations 2016* provide for the wine producers to pay such charges as are imposed by the Commission under section 14(1) of the Act.

**Voluntary Fee for Service** – Horticultural groups can institute a voluntary Fee for Service under Section 19 of the Act, however Section 14 of the Act and the *Agricultural Produce (Horticultural Industry) Regulations 2001* do not apply.

## FEE FOR SERVICE CHARGE RATES FOR 2020/21

Fee for Service (FFS) charges are determined by the respective producers' committee and reviewed annually. The Committee takes into account the ability of producers to pay the Fee for Service, measured against the benefits delivered by the services. The charge is applied to all produce of a particular commodity, usually at the first point of sale.

Fee for Service returns also capture grower and industry specific data enabling producers' committees to plot the changing production profile and needs of their growers or producers. As an example, the wine committee is able to identify the grape varieties grown in WA and the tonnes grown of each variety.

The Commission is responsible for administering collection and expenditure of the FFS charge.

The following tables provide the FFS charge rates for 20/21: This table is unaudited

<b>APC Producers' Committee</b>	<b>Rate 2020/21 year unless otherwise stated</b>
Avocado	\$0.00 per kilogram
Beekeepers	\$20.00 per beekeeper per annum (calendar year 2021) plus \$1.00 per hive per annum (calendar year 2021)
Carnarvon bananas	\$0.0230 per kilogram
Citrus – fresh, excluding exported	\$0.020 per kilogram
Export (fresh or processing)	\$0.0027 per kilogram
Citrus – processing	\$0.010 per kilogram
Citrus – fresh, processing or export - biosecurity	\$0.0009 per kilogram
Pome Fruit	\$0.017 per kilogram
Pome Fruit - processing	\$0.006 per kilogram
Pork	\$0.008 per kilogram carcass weight
Potatoes	\$6.00 per tonne
Processing	\$6.00 per tonne
Ware export	\$8.00 per tonne
Domestic ware	\$2.50 per tonne
Ware Marketing	\$6.00 per tonne (\$150 per hectare based on average yield of 25 tonnes per hectare)
Seed	
Strawberries	\$0.01 per kilogram
Stone Fruit	\$0.015 per kilogram
Stone Fruit - processing	\$0.006 per kilogram
Table Grapes	\$0.007 per kilogram
Vegetables incl tomatoes	
Vegetables applies to all vegetables except herb, potato, mushroom, and Kununurra vegetables	See following tables
Wine	See tables following

**APC Vegetable Rates effective as of 19/20**

2019/20	Category A	Category B	Category C	Category D	Category E	Category F	Category G	Category H
\$ RATE PER KILO	0.005	0.0009	0.0024	0.0065	0.004	0.0035	0.0008	0.01
BAMBOO SHOOTS	BEETROOT	BRUSSEL SPROUTS	ARTICHOKES	CHOKO	BROCCOLI	CARROTS	OTHER VEGETABLES	
BEANS - BROAD	GOURDS	CABBAGE	ASPARAGUS	COURGETTES	BROCCOLINI			
BEANS - FAVA	MELONS - WATERMELON	CAULIFLOWER	BABYLEAF - ALL VARIETIES	CUCUMBER	CELERIC			
BEANS - OTHER	PARSNIPS	CAULIFLOWER - AULI	CHICORY	CUCUMBER - LEBANESE	CELERY			
BEANS - RUNNER	PUMPKIN - BUTTERNUT	CAULIFLOWER - FANCY	ENDIVE	MARROW	CHARD			
BEANSHOOTS	PUMPKIN - JAP	CAULIFLOWER - ROMENSCO	KALE	MELONS - HONEYDEW	GARLIC			
BOK CHOY	PUMPKIN - KENT	ONIONS	KOHL RABI	MELONS - ROCKMELON	LEEKES			
CAPSICUMS	PUMPKIN - OTHER	RADISH	LEAFY GREENS	MELONS - OTHER	SHALLOTS			
CHILLIES	PUMPKIN - QLD BLUE	RHUBARB	LETTUCE		SPRING ONION			
CHOYSUM	SWEDES		LETTUCE - MIXED SALAD		SQUASH			
DAIKON - RADISH TOP	SWEET POTATOES		MICRO GREENS		SQUASH - SPAGHETTI			
EGGFRUIT	TURNIPS		OKRA		SWEET CORN			
FENNEL			ROCKET		WHITLOF - CHINESE CABBAGE			
HORSERADISH			SPINACH - ENGLISH		ZUCCHINI			
LUFFA			TARO		RADDICIO			
PAK CHOY			WATERCRESS					
PAPRIKA								
PAPRIKA - RED								
PEAS								
RADISH - CHINESE								
SILVERBEET								
SNOW PEAS								
SPROUTS								
TOMATOES								
WASABI								
WATER SPINACH								
WONG BOK								

This charge applies to all vegetables except herbs, potato, mushroom and Kununurra vegetables.

**APC Wine rates effective Vintage 2020**

Tonnage Range	WOWA Base Rate	WOWA Volume Rate (per tonne)	Blackwood Base Rate	Geographe Base Rate	Geographe Volume Rate (per tonne)	Great Southern Base Rate	Great Southern Volume Rate (per tonne)
Up to 2	\$75.00	\$0.00	\$150	\$200	\$0.0000	\$75	\$0.0000
Over 2 - 5	\$100.00	\$0.00	\$150	\$200	\$0.0000	\$100	\$0.0000
Over 5 - 10	\$165.00	\$0.00	\$150	\$250	\$0.0000	\$160	\$0.0000
11-29	\$225.00	\$13.16	\$150	\$250	\$3.9474	\$225	\$13.8889
30-49	\$475.00	\$11.88	\$150	\$350	\$1.3158	\$475	\$11.8421
50-99	\$712.00	\$7.60	\$150	\$400	\$0.4016	\$700	\$1.0204
100-199	\$1,092.50	\$5.70	\$150	\$400	\$0.4016	\$750	\$0.5050
200-299	\$1,662.50	\$4.28	\$150	\$500	\$0.2145	\$800	\$0.5051
300-499	\$2,090.00	\$3.80	\$150	\$500	\$0.2146	\$850	\$0.7537
500-749	\$2,850.00	\$1.90	\$150	\$500	\$0.2146	\$1,000	\$0.4016
750-999	\$3,325.00	\$1.52	\$150	\$500	\$0.2146	\$1,100	\$1.6064
1000-1999	\$3,705.00	\$1.05	\$150	\$650	\$0.0500	\$1,500	\$0.5005
2000-3999	\$4,750.00	\$0.95	\$150	\$650	\$0.0500	\$2,000	\$0.5003
4000-5999	\$6,650.00	\$0.71	\$150	\$800	\$0.0334	\$3,000	\$0.5003
6000-9999	\$8,075.00	\$0.36	\$150	\$800	\$0.0334	\$4,000	\$0.2501
10000+	\$9,500.00	\$0.00	\$150	\$1,000	\$0.0000	\$5,000	\$0.0000

Tonnage Range	Margaret River Base Rate	Margaret River Volume Rate (per tonne)	Peel Base Rate	Perth Hills Voume Rate (per tonne)	Swan Volume Rate (per tonne)	Wine Industry Southern Forests Base Rate	Wine Industry Southern Forests Volume Rate (per tonne)	Biosecurity per tonne
Up to 2	\$130	\$0.0000	\$125	\$10	\$1.50		\$1.70	.05 cents per tonne
Over 2 - 5	\$130	\$0.0000	\$125	\$10	\$1.50	\$100	\$1.70	
Over 5 - 10	\$293	\$0.0000	\$125	\$10	\$1.50	\$150	\$1.70	
11-29	\$292.50	\$17.1100	\$125	\$10	\$1.50	\$200	\$1.70	
30-49	\$617.50	\$15.4400	\$125	\$10	\$1.50	\$250	\$1.70	
50-99	\$926.25	\$9.8800	\$125	\$10	\$1.50	\$300	\$1.70	
100-199	\$1,420.25	\$7.4100	\$125	\$10	\$1.50	\$350	\$1.70	
200-299	\$2,161.25	\$5.5600	\$125	\$10	\$1.50	\$400	\$1.70	
300-499	\$2,717.00	\$4.9400	\$125	\$10	\$1.50	\$450	\$1.70	
500-749	\$3,705.00	\$2.4700	\$125	\$10	\$1.50	\$500	\$1.70	
750-999	\$4,322.50	\$1.9800	\$125	\$10	\$1.50	\$550	\$1.70	
1000-1999	\$4,816.50	\$1.3600	\$125	\$10	\$1.50	\$550	\$1.70	
2000-3999	\$6,175.00	\$1.2400	\$125	\$10	\$1.50	\$550	\$1.70	
4000-5999	\$8,645.00	\$0.9300	\$125	\$10	\$1.50	\$550	\$1.70	
6000-9999	Nil	Nil	\$125	\$10	\$1.50	\$550	\$1.70	
10000+	Nil	Nil	\$125	\$10	\$1.50		\$1.70	

## COMPLIANCE WITH PUBLIC SECTOR STANDARDS AND ETHICAL CODES

The APC Code of Conduct uses the WA Code of Ethics as its basis. The APC Code of Conduct applies to Commissioners and Commission staff, as well as producers' committee members and staff and is incorporated into the APC Code of Conduct and Committee Manual.

The APC manual assists producers' committee members in the effective operation of their committee. It details the responsibilities of producers' committees and provides guidance and instruction on the most efficient and ethical ways for producers' committees to conduct their business.

The Commission CEO regularly attends committee meetings to provide advice, and promote compliance with ethical conduct and ethical decision making.

## SHARED RESPONSIBILITIES WITH OTHER AGENCIES

The APC did not share any responsibilities with other agencies during the year under review.

At the date of reporting, no senior officers, or firms of which senior officers are members, or entities in which senior officers have substantial interests, had any interest in existing or proposed contracts with the Agricultural Produce Commission other than normal contracts of employment of service.

## EMPLOYMENT AND INDUSTRIAL RELATIONS

This table is unaudited

Staff Profile	2020/21 FTE @ 30 June 2021	2019/20 FTE
Seconded to APC or an APC committee from Department of Primary Industries and Regional Development	1	1
Full time contract employed by APC	3	3
Full time and part time contract employed by APC and seconded to an APC Committee	3.1	2.6

## STAFF DEVELOPMENT

Professional Development was limited to in-house development during the 2021 year.

## OCCUPATIONAL SAFETY, HEALTH AND INJURY MANAGEMENT

Performance against targets

This table is unaudited

Measures	18/19	19/20	20/21	Target	Comments
Number of fatalities	0	0	0	0	Target achieved.
Lost time injury and disease incidence rate	0	0	0	0 or 10% reduction in incidence rate	Target achieved
Lost time injury and severity rate	0	0	0	0 or 10% reduction in severity rate	Target achieved
Percentage of injured workers returned to work within	N/A	N/A	N/A	Greater than or equal to 80%	Not applicable



(1) 13 Weeks (2) 26 Weeks					
Percentage of managers trained in occupational safety, health and injury management responsibilities including refresher training within 3 years	100%	100%	100%	Greater than or equal to 80%	Target achieved.

The Commission, under its MOU arrangement with the Department of Primary Industries and Regional Development (DPIRD), utilised and applied the occupational safety, health and injury management training, policies and procedures of the DPIRD. The DPIRD reviews its occupational safety and health policies at least every three years.

The DPIRD has an injury management system and return to work program which are documented in an injury management policy. The DPIRD’s early intervention injury management program exceeds the requirements of the *Workers Compensation and Injury Management Act 1981*.

The Commission is committed to the education of its officers in occupational safety health and injury management and mandatory training is provided through the DPIRD.

The consultation process for Commission staff is through the Commission’s manager, who then accesses the DPIRD’s system for OSH management and consultation.

### WORKERS COMPENSATION

No compensation claims were submitted during the 2021 year.

### DISCLOSURE PURSUANT TO SECTION 175ZE(1) OF THE ELECTORAL ACT 1907

In accordance with the disclosure requirements of Section 175ZE of the Electoral Act 1907, the Agricultural Produce Commission reports that during the 2021 financial year, the Commission incurred advertising expenditure in the following areas.

This table is unaudited

Commission	Expenditure 2020/21
Advertising agencies	\$ Nil
Media advertising organisations	\$ Nil
Market research organisations	\$ Nil
Polling organisations	\$ Nil
Direct mail organisations	\$ Nil
<b>Total Expenditure</b>	<b>\$ Nil</b>

### DISABILITY ACCESS AND INCLUSION PLAN

The Agricultural Produce Commission is not an entity on Schedule 2 of the Public Sector Commission and is therefore not required to develop a Disability Access and Inclusion Plan.

The Commission however commits to affording equal opportunity to all people to access the services, buildings, information (providing information in a format which enables all to access the information), quality of service, employment opportunities and public consultation opportunities.

### **GOVERNMENT BUILDING TRAINING POLICY**

This is not applicable to the Commission as the Commission did not issue any in-scope contracts during the reporting period.

### **RECORDKEEPING PLANS**

During the 2021 year the Commission utilised the Objective recordkeeping system via the Department of Primary Industries and Regional Development's system.

The Commission relies on the evaluations undertaken by the Department of Primary Industries and Regional Development in relation to the efficiency and effectiveness of the Objective recordkeeping system.

All Commission employees have undertaken full training into the Objective recordkeeping system via the Department's training program.

All Commission employees are provided with an induction into the Commission's recordkeeping procedures on commencement of employment.

### **SUBSTANTIVE EQUALITY**

The Commission is not required to report against this Framework as it is not a Department listed in the relevant Schedule. The Commission however is aware of the intent and substance of the Framework and observes the principles of the Framework.

### **UNAUTHORISED USE OF CREDIT CARDS**

During the 2021 year there were no instances in which a credit card was used for personal use.

## FINANCIAL STATEMENTS

### AGRICULTURAL PRODUCE COMMISSION

#### CERTIFICATION OF FINANCIAL STATEMENTS

For the year ended 30 June 2021


The accompanying financial statements of the Agricultural Produce Commission have been prepared in compliance with the provisions of the *Financial Management Act 2006* from proper accounts and records to present fairly the financial transactions for the financial year ending 30 June 2021 and the financial position as at 30 June 2021.

At the date of signing we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.




Mandy Taylor  
Chief Financial Officer  
Agricultural Produce Commission

Date: 3 September 2021



William Ryan  
Chairperson  
Agricultural Produce Commission

Date: 3 September 2021



Elizabeth Brennan  
Member  
Agricultural Produce Commission

Date: 3 September 2021

## AUDIT OPINION



### Auditor General

INDEPENDENT AUDITOR'S OPINION  
2021  
Agricultural Produce Commission

To the Parliament of Western Australia

### Report on the audit of the financial statements

#### Opinion

I have audited the financial statements of the Agricultural Produce Commission (Commission) which comprise:

- the Statement of Financial Position at 30 June 2021, and the Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended
- Notes comprising a summary of significant accounting policies and other explanatory information.

In my opinion, the financial statements are:

- based on proper accounts and present fairly, in all material respects, the operating results and cash flows of the Agricultural Produce Commission for the year ended 30 June 2021 and the financial position at the end of that period
- in accordance with Australian Accounting Standards, the *Financial Management Act 2006* and the Treasurer's Instructions.

#### Basis for opinion

I conducted my audit in accordance with the Australian Auditing Standards. My responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of my report.

I am independent of the Commission in accordance with the *Auditor General Act 2006* and the relevant ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to my audit of the financial statements. I have also fulfilled my other ethical responsibilities in accordance with the Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### Responsibilities of the Board for the financial statements

The Board is responsible for:

- keeping proper accounts

- preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards, the *Financial Management Act 2006* and the Treasurer's Instructions
- such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Commission is responsible for:

- assessing the entity's ability to continue as a going concern
- disclosing, as applicable, matters related to going concern
- using the going concern basis of accounting unless the Western Australian Government has made policy or funding decisions affecting the continued existence of the Commission.

### **Auditor's responsibilities for the audit of the financial statements**

As required by the *Auditor General Act 2006*, my responsibility is to express an opinion on the financial statements. The objectives of my audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

A further description of my responsibilities for the audit of the financial statements is located on the Auditing and Assurance Standards Board website. This description forms part of my auditor's report and can be found at [https://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](https://www.auasb.gov.au/auditors_responsibilities/ar4.pdf).

## **Report on the audit of controls**

### **Opinion**

I have undertaken a reasonable assurance engagement on the design and implementation of controls exercised by the Agricultural Produce Commission. The controls exercised by the Commission are those policies and procedures established to ensure that the receipt, expenditure and investment of money, the acquisition and disposal of property, and the incurring of liabilities have been in accordance with legislative provisions (the overall control objectives).

My opinion has been formed on the basis of the matters outlined in this report.

In my opinion, in all material respects, the controls exercised by the Agricultural Produce Commission are sufficiently adequate to provide reasonable assurance that the receipt, expenditure and investment of money, the acquisition and disposal of property and the incurring of liabilities have been in accordance with legislative provisions during the year ended 30 June 2021.

### **The Board's responsibilities**

The Board is responsible for designing, implementing and maintaining controls to ensure that the receipt, expenditure and investment of money, the acquisition and disposal of property and the

incurring of liabilities are in accordance with the *Financial Management Act 2006*, the Treasurer's Instructions and other relevant written law.

### **Auditor General's responsibilities**

As required by the *Auditor General Act 2006*, my responsibility as an assurance practitioner is to express an opinion on the suitability of the design of the controls to achieve the overall control objectives and the implementation of the controls as designed. I conducted my engagement in accordance with Standard on Assurance Engagements ASAE 3150 *Assurance Engagements on Controls* issued by the Australian Auditing and Assurance Standards Board. That standard requires that I comply with relevant ethical requirements and plan and perform my procedures to obtain reasonable assurance about whether, in all material respects, the controls are suitably designed to achieve the overall control objectives and were implemented as designed.

An assurance engagement involves performing procedures to obtain evidence about the suitability of the controls design to achieve the overall control objectives and the implementation of those controls. The procedures selected depend on my judgement, including an assessment of the risks that controls are not suitably designed or implemented as designed. My procedures included testing the implementation of those controls that I consider necessary to achieve the overall control objectives.

I believe that the evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### **Limitations of controls**

Because of the inherent limitations of any internal control structure, it is possible that, even if the controls are suitably designed and implemented as designed, once in operation, the overall control objectives may not be achieved so that fraud, error or non-compliance with laws and regulations may occur and not be detected. Any projection of the outcome of the evaluation of the suitability of the design of controls to future periods is subject to the risk that the controls may become unsuitable because of changes in conditions.

## **Report on the audit of the key performance indicators**

### **Opinion**

I have undertaken a reasonable assurance engagement on the key performance indicators of the Agricultural Produce Commission for the year ended 30 June 2021. The key performance indicators are the Under Treasurer-approved key effectiveness indicators and key efficiency indicators that provide performance information about achieving outcomes and delivering services.

In my opinion, in all material respects, the key performance indicators of the Agricultural Produce Commission are relevant and appropriate to assist users to assess the Commission's performance and fairly represent indicated performance for the year ended 30 June 2021.

### **The Board's responsibilities for the key performance indicators**

The Board is responsible for the preparation and fair presentation of the key performance indicators in accordance with the *Financial Management Act 2006* and the Treasurer's

Instructions and for such internal control it determines necessary to enable the preparation of key performance indicators that are free from material misstatement, whether due to fraud or error.

In preparing the key performance indicators, the Board is responsible for identifying key performance indicators that are relevant and appropriate, having regard to their purpose in accordance with Treasurer's Instruction 904 *Key Performance Indicators*.

### **Auditor General's responsibilities**

As required by the *Auditor General Act 2006*, my responsibility as an assurance practitioner is to express an opinion on the key performance indicators. The objectives of my engagement are to obtain reasonable assurance about whether the key performance indicators are relevant and appropriate to assist users to assess the entity's performance and whether the key performance indicators are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. I conducted my engagement in accordance with Standard on Assurance Engagements ASAE 3000 *Assurance Engagements Other than Audits or Reviews of Historical Financial Information* issued by the Australian Auditing and Assurance Standards Board. That standard requires that I comply with relevant ethical requirements relating to assurance engagements.

An assurance engagement involves performing procedures to obtain evidence about the amounts and disclosures in the key performance indicators. It also involves evaluating the relevance and appropriateness of the key performance indicators against the criteria and guidance in Treasurer's Instruction 904 for measuring the extent of outcome achievement and the efficiency of service delivery. The procedures selected depend on my judgement, including the assessment of the risks of material misstatement of the key performance indicators. In making these risk assessments I obtain an understanding of internal control relevant to the engagement in order to design procedures that are appropriate in the circumstances.

I believe that the evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### **My independence and quality control relating to the reports on controls and key performance indicators**

I have complied with the independence requirements of the *Auditor General Act 2006* and the relevant ethical requirements relating to assurance engagements. In accordance with ASQC 1 *Quality Control for Firms that Perform Audits and Reviews of Financial Reports and Other Financial Information, and Other Assurance Engagements*, the Office of the Auditor General maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

### **Other information**

Those charged with governance are responsible for the other information. The other information is the information in the entity's annual report for the year ended 30 June 2021, but not the financial statements, key performance indicators and my auditor's report.

My opinions do not cover the other information and, accordingly, I do not express any form of assurance conclusion thereon.

### **Matters relating to the electronic publication of the audited financial statements and key performance indicators**

This auditor's report relates to the financial statements, controls and key performance indicators of the Agricultural Produce Commission for the year ended 30 June 2021 included on the

Commission's website. The Commission's management is responsible for the integrity of the Commission's website. This audit does not provide assurance on the integrity of the Commission's website. The auditor's report refers only to the financial statements, controls and key performance indicators described above. It does not provide an opinion on any other information which may have been hyperlinked to/from these financial statements, controls or key performance indicators. If users of the financial statements, controls and key performance indicators are concerned with the inherent risks arising from publication on a website, they are advised to contact the entity to confirm the information contained in the website version of the financial statements, controls and key performance indicators.



Jordan Langford-Smith  
Senior Director Financial Audit  
Delegate of the Auditor General for Western Australia  
Perth, Western Australia  
7 Septemeber 2021



**AGRICULTURAL PRODUCE COMMISSION**  
**Index of Notes to the Financial Statements**  
for the year ended 30 June 2021

<b>Subject</b>	<b>Disclosure Note</b>	<b>Title of the Policy and/or disclosure note</b>
Financial statements		Statement of comprehensive income
		Statement of financial position
		Statement of changes in equity
		Statement of cash flows
Basis of preparation	<b>1</b>	Statement of compliance
	<b>1</b>	Basis of preparation
	<b>1</b>	Judgements and estimates
	<b>1</b>	Comparatives
	<b>1</b>	Contributed equity
Use of our funding -expenses incurred in the delivery of services	<b>2.1.1</b>	Employee benefits expense
	<b>2.1.2</b>	Employee related provision
	<b>2.2</b>	Other expenses
Our funding sources - How we obtain our funding	<b>3.1</b>	Income from State Government
	<b>3.2</b>	Administration Charge Producers' Committees
Other assets and liabilities	<b>4.1</b>	Receivables
	<b>4.2</b>	Other current assets
	<b>4.3</b>	Payables
Financing	<b>5.1</b>	Cash and cash equivalents
	<b>5.2</b>	Commitments
Financial Instruments and Contingencies	<b>6.1</b>	Financial instruments
	<b>6.2</b>	Contingent assets and liabilities
Other disclosures	<b>7.1</b>	Events occurring after the end of the reporting period
	<b>7.2</b>	Changes in accounting policy
	<b>7.3</b>	Key management personnel
	<b>7.4</b>	Related parties
	<b>7.5</b>	Related bodies
	<b>7.6</b>	Affiliated bodies
	<b>7.7</b>	Special Purpose Accounts: Producers' Committees – monies held in trust
	<b>7.8</b>	Remuneration of auditors
	<b>7.9</b>	Supplementary financial information
	<b>7.10</b>	Explanatory statement

**AGRICULTURAL PRODUCE COMMISSION**  
**STATEMENT OF COMPREHENSIVE INCOME**  
for the year ended 30 June 2021

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	Notes	2021 \$	2020 \$
<b>COST OF SERVICES</b>			
<b>Expenses</b>			
Employee benefits expense	2.1.1	291,936	292,743
Other expenses	2.2	194,284	169,226
<b>Total cost of services</b>		<b>486,220</b>	<b>461,969</b>
<b>Income</b>			
Administration Charge Producers' Committees	3.2	361,255	374,812
Interest revenue		1,426	4,049
<b>Total income</b>		<b>362,681</b>	<b>378,861</b>
<b>NET COST OF SERVICES</b>		<b>123,539</b>	<b>83,108</b>
<b>Income from State Government</b>			
Income from other State government agencies	3.1	34,000	33,500
Services received free of charge	3.1	56,410	67,481
<b>Total income from State Government</b>		<b>90,410</b>	<b>100,981</b>
<b>(DEFICIT)/SURPLUS FOR THE PERIOD</b>		<b>(33,129)</b>	<b>17,873</b>
<b>TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD</b>		<b>(33,129)</b>	<b>17,873</b>

The Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**AGRICULTURAL PRODUCE COMMISSION**  
**STATEMENT OF FINANCIAL POSITION**  
as at 30 June 2021

		2021	2020
	Notes	\$	\$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	5.1	695,227	408,586
Receivables	4.1	48,117	57,984
Other current assets	4.2	7,423	583
<b>Total Current Assets</b>		<u>750,767</u>	<u>467,153</u>
<b>TOTAL ASSETS</b>		<u>750,767</u>	<u>467,153</u>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Payables	4.3	362,635	64,472
Employee related provisions	2.1.2	248,420	210,055
<b>Total Current Liabilities</b>		<u>611,055</u>	<u>274,527</u>
<b>Non-Current Liabilities</b>			
Employee related provisions	2.1.2	8,926	28,711
<b>Total Non-Current Liabilities</b>		<u>8,926</u>	<u>28,711</u>
<b>TOTAL LIABILITIES</b>		<u>619,981</u>	<u>303,238</u>
<b>NET ASSETS</b>		<u>130,786</u>	<u>163,915</u>
<b>EQUITY</b>			
Accumulated surplus		<u>130,786</u>	<u>163,915</u>
<b>TOTAL EQUITY</b>		<u>130,786</u>	<u>163,915</u>

The Statement of Financial Position should be read in conjunction with the accompanying notes.

**AGRICULTURAL PRODUCE COMMISSION**  
**STATEMENT OF CHANGES IN EQUITY**  
for the year ended 30 June 2021

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	<b>Accumulated surplus</b>	<b>Total equity</b>
	<b>\$</b>	<b>\$</b>
<b>Balance at 1 July 2019</b>	146,042	146,042
Surplus/(deficit)	17,873	17,873
Total comprehensive income/(loss) for the year	17,873	17,873
<b>Balance at 30 June 2020</b>	<u>163,915</u>	<u>163,915</u>
<b>Balance at 1 July 2020</b>	163,915	163,915
Surplus/(deficit)	(33,129)	(33,129)
Total comprehensive income/(loss) for the year	(33,129)	(33,129)
<b>Balance at 30 June 2021</b>	<u>130,786</u>	<u>130,786</u>

The Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**AGRICULTURAL PRODUCE COMMISSION**  
**STATEMENT OF CASH FLOWS**  
for the year ended 30 June 2021

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	<b>Notes</b>	<b>2021</b>	<b>2020</b>
		<b>\$</b>	<b>\$</b>
<b>Cash flows from state government</b>			
Funds from other public sector entities		38,056	26,100
<b>Net cash provided by State Government</b>		<u>38,056</u>	<u>26,100</u>
<i>Utilised as follows:</i>			
<b>Cash flows from operating activities</b>			
<b>Payments</b>			
Employee benefits		(242,437)	(266,830)
Supplies and services		(164,661)	(67,103)
GST payments on purchases		(16,466)	(6,710)
<b>Receipts</b>			
Receipts from producer committees		361,255	374,812
Receipts from collaborators		287,000	-
Interest received		1,617	4,753
GST receipts from taxation authority		22,277	6,710
<b>Net cash (used in)/provided by operating activities</b>		<u>248,585</u>	<u>45,632</u>
Net increase/(decrease) in cash and cash equivalents		286,641	71,732
Cash and cash equivalents at the beginning of the period		408,586	336,854
<b>Cash and cash equivalents at the end of the period</b>	5.1	<u><u>695,227</u></u>	<u><u>408,586</u></u>

The Statement of Cash Flows should be read in conjunction with the accompanying notes.

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

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### Note 1: Basis of preparation

The Agricultural Produce Commission (Commission) is a WA Government entity and is controlled by the State of Western Australia, which is the ultimate parent. The Commission is a not-for-profit entity (as profit is not its principal objective) and it has no cash generating units. A description of the nature of its operations and its principal activities has been included in the 'Overview' which does not form part of these financial statements.

These annual financial statements were authorised for issue by the Commission on 3 September 2021.

### Statement of compliance

These general purpose financial statements have been prepared in accordance with:

1. The Financial Management Act 2006 (FMA)
2. The Treasurer's Instructions (TIs)
3. Australian Accounting Standards (AASs) – Reduced Disclosure Requirements
4. Where appropriate, those AAS paragraphs applicable for not-for-profit entities have been applied.

The FMA and the TIs take precedence over AAS. Several AAS are modified by the Instructions to vary application, disclosure format and wording. Where modification is required and has had a material or significant financial effect upon the reported results, details of that modification and the resulting financial effect are disclosed in the notes to the financial statements.

### Basis of preparation

These financial statements are presented in Australian dollars applying the accrual basis of accounting and using the historical cost convention. Certain balances will apply a different measurement basis (such as the fair value basis). Where this is the case the different measurement basis is disclosed in the associated note.

### Judgements and estimates

Judgements, estimates and assumptions are required to be made about financial information being presented. The significant judgements and estimates made in the preparation of these financial statements are disclosed in the notes where amounts affected by those judgements and/or estimates are disclosed. Estimates and associated assumptions are based on professional judgements derived from historical experience and various other factors that are believed to be reasonable under the circumstances.

### Comparative figures

Comparative figures are, where appropriate, reclassified to be comparable with the figures presented in the current financial year.

### Contributed equity

AASB Interpretation 1038 *Contributions by Owners Made to Wholly-Owned Public Sector Entities* requires transfers in the nature of equity contributions, other than as a result of a restructure of administrative arrangements, to be designated as contributions by owners (at the time of, or prior, to transfer) before such transfers can be recognised as equity contributions. Capital appropriations have been designated as contributions by owners by TI 955 *Contributions by Owners made to Wholly Owned Public Sector Entities* and have been credited directly to Contributed Equity.

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

### Note 2: Use of our funding

#### Expenses incurred in the delivery of services

This section provides additional information about how the Commission's funding is applied and the accounting policies that are relevant for an understanding of the items recognised in the financial statements. The primary expenses incurred by the Commission in achieving its objectives and the relevant notes are:

	<b>Notes</b>
Employee benefits expense	2.1.1
Employee related provisions	2.1.2
Other expenses	2.2

#### 2.1.1 Employee benefits expenses

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Employee benefits <sup>(a)</sup>	262,995	263,570
Superannuation - defined contribution plans <sup>(b)</sup>	<u>28,941</u>	<u>29,173</u>
<b>Total employee expenses</b>	<b><u>291,936</u></b>	<b><u>292,743</u></b>

<sup>(a)</sup> Includes the value of the fringe benefit to the employee plus the fringe benefits tax component, leave entitlement including superannuation contribution component.

<sup>(b)</sup> Defined contribution plans include West State, Gold State, GESB and other eligible funds.

**Employee benefits:** include wages and salaries, accrued and paid leave entitlements and paid sick leave.

**Superannuation:** the amount recognised in profit or loss of the Statement of Comprehensive Income comprises employer contributions paid to the GSS (concurrent contributions), the WSS, the GESBs, or other superannuation funds.

#### 2.1.2 Employee related provisions

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave for services rendered up to the reporting date and recorded as an expense during the period the services are delivered.

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<b>Current</b>		
<i>Employee benefits provision</i>		
Annual leave <sup>(a)</sup>	115,528	87,867
Long service leave <sup>(b)</sup>	<u>129,525</u>	<u>119,284</u>
	<u>245,053</u>	<u>207,151</u>
<i>Other provision</i>		
Employment on-costs <sup>(c)</sup>	<u>3,367</u>	<u>2,904</u>
	<u>248,420</u>	<u>210,055</u>
<b>Non-current</b>		
<i>Employee benefits provision</i>		
Long service leave <sup>(b)</sup>	8,807	28,327
<i>Other provision</i>		
Employment on-costs <sup>(c)</sup>	119	384
	<u>8,926</u>	<u>28,711</u>
	<b><u>257,346</u></b>	<b><u>238,766</u></b>

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

### 2.1.2 Employee related provisions (continued)

- (a) **Annual leave liabilities** have been classified as current as there is no unconditional right to defer settlement for at least 12 months after the reporting date.

The provision for annual leave is calculated at the present value of expected payments to be made in relation to services provided by employees up to the reporting date.

- (b) **Long service leave liabilities:** Unconditional long service leave provisions are classified as **current** liabilities as the Commission does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

Pre-conditional and conditional long service leave provisions are classified as non-current liabilities because the Commission has an unconditional right to defer the settlement of the liability until the employee has completed the requisite years of service.

The provision for long service leave is calculated at present value as the Commission does not expect to wholly settle the amounts within 12 months. The present value is measured taking into account the present value of expected future payments to be made in relation to services provided by employees up to the reporting date. These payments are estimated using the remuneration rate expected to apply at the time of settlement, discounted using market yields at the end of the reporting period on national government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

- (c) **Employment on-costs:** The settlement of annual and long service leave liabilities gives rise to the payment of employment on-costs including workers' compensation insurance. The provision is the present value of expected future payments. Employment on-costs, including workers' compensation insurance, are not employee benefits and are recognised separately as liabilities and expenses when the employment to which they relate has occurred. Employment on-costs are included as part of 'Other expenses, Note 2.2 (apart from the unwinding of the discount (finance cost))' and are not included as part of the Commission's 'employee benefits expense'. The related liability is included in 'Employment on-costs provision'.

	2021	2020
	\$	\$
<b><u>Employment on-cost provision</u></b>		
Carrying amount at start of period	3,288	2,929
Additional/(reversal of) provisions recognised	198	359
<b>Carrying amount at end of period</b>	<b><u>3,486</u></b>	<b><u>3,288</u></b>

#### Key sources of estimation uncertainty – long service leave

Key estimates and assumptions concerning the future are based on historical experience and various other factors that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year.

Several estimates and assumptions are used in calculating the Commission's long service leave provision. These include:

- Expected future salary rates
- Discount rates
- Employee retention rates; and
- Expected future payments

Changes in these estimations and assumptions may impact on the carrying amount of the long service leave provision. Any gain or loss following revaluation of the present value of long service leave liabilities is recognised as employee benefits expense



# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

### 2.2 Other expenses

	2021	2020
	\$	\$
Audit Fees	14,758	14,758
Employment on-costs	6,558	5,379
Commissioner fees and related costs	58,232	58,455
Travel expenses	3,456	1,800
Administration services provided by DPIRD	56,410	67,481
Other expenses	54,870	21,353
	<u>194,284</u>	<u>169,226</u>

Expenses are recognised as an expense in the reporting period in which they are incurred.

**Employment on-cost:** Employment on-costs include workers' compensation insurance and other employment on-costs. The on-costs liability associated with the recognition of annual and long service leave liabilities is included at Note 2.1.2 Employee benefit provisions. Superannuation contributions accrued as part of the provision for leave are employee benefits and are not included in employment on-costs.

**Other expenses:** Other operating expenses generally represent the day-to-day running costs incurred in normal operations.

### Note 3: Our funding sources

#### How we obtain our funding

This section provides additional information about how the Commission obtains its funding and the relevant accounting policy notes that govern the recognition and measurement of this funding. The primary income received by the Commission and the relevant notes are:

	Notes
Income from State Government	3.1
Administration Charge Producers' Committees	3.2

#### 3.1 Income from State Government

	2021	2020
	\$	\$
Income received from other public sector entities during the period		
- Support activities	34,000	33,500
Resources received from other public sector entities during the period		
- Services received free of charge	56,410	67,481
<b>Total income from State Government</b>	<u>90,410</u>	<u>100,981</u>

**Income from other public sector entities** are recognised as income when the Agency has satisfied its performance obligations under the funding agreement. If there is no performance obligation, income will be recognised when the Agency receives the funds.

**Resources received from other public sector entities** are recognised as income (and assets or expenses) equivalent to the fair value of the assets, or the fair value of those services that can be reliably determined and which would have been purchased if not donated.

### 3.2 Administration Charge Producers' Committees

	2021	2020
	\$	\$
Administration Charge Producers' Committees	<u>361,255</u>	<u>374,812</u>

The Commission receives its primary funding from the administration charge to Producers' Committees. Committees are charged a percentage on the fee for service collected during the year. The percentage charged varies between Producers' Committees and is based on a 'full cost recovery' methodology. The charge is reviewed on an annual basis.

Revenue is recognised at the transaction price when the Commission transfers control of the services to customers and is recognised as revenue in the year the services are provided to the Committees.

### Note 4: Other assets and liabilities

This section sets out those assets and liabilities that arose from the Commission's controlled operations and includes other assets utilised for economic benefits and liabilities incurred during normal operations:

	Notes
Receivables	4.1
Other current assets	4.2
Payables	4.3

#### 4.1 Receivables

	2021	2020
	\$	\$
Trade receivables	3,343	7,399
GST receivable	<u>44,774</u>	<u>50,585</u>
<b>Total current receivables</b>	<u><b>48,117</b></u>	<u><b>57,984</b></u>

Trade receivables are recognised at original invoice amount less any allowances for uncollectible amounts (i.e. impairment). The carrying amount of net trade receivables is equivalent to fair value as it is due for settlement within 30 days.

#### 4.2 Other current assets

	2021	2020
	\$	\$
Prepayments	7,031	-
Other	<u>392</u>	<u>583</u>
<b>Total other current assets</b>	<u><b>7,423</b></u>	<u><b>583</b></u>

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

### 4.3 Payables

	2021	2020
	\$	\$
Trade payables	61,843	61,548
Accrued expenses	30,923	669
Accrued salaries	4,728	2,255
Other Payables	265,141	-
<b>Total current payables</b>	<b>362,635</b>	<b>64,472</b>

**Payables:** Payables are recognised at the amounts payable when the Commission becomes obliged to make future payments as a result of a purchase of assets or services. The carrying amount is equivalent to fair value, as settlement is generally within 30 days.

**Accrued salaries:** Accrued salaries represent the amount due to staff but unpaid at the end of the reporting period. Accrued salaries are settled within a fortnight after the reporting period end. The Commission considers the carrying amount of accrued salaries to be equivalent to its fair value.

**Other payables:** The Commission is an agent for several projects whereby the Commission collects monies from a number of collaborators, including Producer's Committees, and holds such monies until such time as the collaborators have approved the achievement of the milestones and the invoices are approved for payment. As such the monies collected by the Commission are accounted for as a payable in the statement of financial position until they are settled and do not gross up revenue and expenditure. Refer note 5.1.

### Note 5: Financing

This section sets out the material balances and disclosures associated with the financing and cash flows of the Commission.

	Notes
Cash and cash equivalents	5.1
Commitments	5.2

### 5.1 Cash and cash equivalents

	2021	2020
	\$	\$
Cash and cash equivalents	<u>695,227</u>	<u>408,586</u>

For the purpose of the Statement of Cash Flows, cash and cash equivalent assets comprise cash on hand and short-term deposits with original maturities of three months or less that are readily convertible to a known amount of cash and which are subject to insignificant risk of changes in value.

The Commission is an agent for several projects whereby the Commission collects monies from a number of collaborators, including Producer's Committees, and holds such monies until such time as the collaborators have approved the achievement of the milestones and the invoices are approved for payment. As such the monies collected by the Commission are accounted for as a payable in the statement of financial position until they are settled and do not gross up revenue and expenditure. Refer note 4.3 above. At 30 June 2021, the Commission was holding \$265,141 cash relating to these arrangements.

### 5.2 Capital Commitments

There are no known capital expenditure commitments, being contracted capital expenditure additional to the amounts reported in the financial statements.

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

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### Note 6: Financial instruments and contingencies

	<b>Notes</b>
Financial instruments	6.1
Contingent liabilities and contingent assets	6.2

#### 6.1 Financial instruments

The carrying amounts of each of the following categories of financial assets and financial liabilities at the end of the reporting period are:

	<b>2021</b>	<b>2020</b>
<u>Financial assets</u>	<b>\$</b>	<b>\$</b>
Cash and cash equivalents	695,227	408,586
Receivables <sup>(a)</sup>	3,343	7,399
<b>Total financial assets</b>	<b><u>698,570</u></b>	<b><u>415,985</u></b>
<u>Financial liabilities</u>		
Payables	<u>362,635</u>	<u>64,472</u>
<b>Total financial liability</b>	<b><u>362,635</u></b>	<b><u>64,472</u></b>

<sup>(a)</sup> The receivables excludes GST recoverable from the ATO (statutory receivable).

#### 6.2 Contingent assets and liabilities

There were no contingent assets or contingent liabilities which would affect the Commission at the end of June 2021.

### Note 7: Other disclosures

This section includes additional material disclosures required by accounting standards or other pronouncements, for the understanding of this financial report.

	<b>Notes</b>
Events occurring after the end of the reporting period	7.1
Changes in Accounting Policy	7.2
Key management personnel	7.3
Related parties	7.4
Related bodies	7.5
Affiliated bodies	7.6
Special Purpose Accounts: Producers' Committees - monies held in trust	7.7
Remuneration of auditors	7.8
Supplementary financial information	7.9
Explanatory statement	7.10

#### 7.1 Events occurring after the end of the reporting period

There have been no events after reporting date which would cause the financial statements to be misleading.

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

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### 7.2 Changes in accounting policy

The Commission has adopted the following new Australian Accounting Standards in accordance with the transitional provisions applicable to each standard:

AASB 1059 *Service Concession Arrangements: Grantors*

AASB 2018-5 *Amendments to Australian Accounting Standards – Deferral of AASB 1059*

AASB 2018-6 *Amendments to Australian Accounting Standards – Definition of a Business*

AASB 2018-7 *Amendments to Australian Accounting Standards – Definition of Material*

AASB 2019-1 *Amendments to Australian Accounting Standards – References to the Conceptual Framework*

AASB 2019-2 *Amendments to Australian Accounting Standards – Implementation of AASB 1059*

AASB 2019-3 *Amendments to Australian Accounting Standards – Interest Rate Benchmark Reform*

AASB 2019-5 *Amendments to Australian Accounting Standards – Disclosure of the Effect of New IFRS Standards Not Yet Issued in Australia*

AASB 2019-7 *Amendments to Australian Accounting Standards – Disclosure of GFS Measures of Key Fiscal Aggregates and GAAP/GFS Reconciliations*

AASB 2020-4 *COVID-19-Related Rent Concessions*

The Commission considers the above standards do not have a material impact on the Commission.

### 7.3 Key management personnel

The Commission has determined that key management personnel include cabinet ministers and senior officers of the Commission. The Commission does not incur expenditures to compensate Ministers and those disclosures may be found in the *Annual Report on State Finances*.

The total fees, salaries, superannuation, non-monetary benefits and other benefits for senior officers of the Commission for the reporting period are presented within the following bands:

Compensation of members of accountable authority	2021	2020
Compensation Band (\$)		
140,001 - 150,000	1	-
130,001 - 140,000	-	1
20,001 - 30,000	1	1
10,001 - 20,000	3	3
	<b>\$</b>	<b>\$</b>
Short term employee benefits	181,323	182,207
Post employment benefits	17,695	17,590
Other long-term benefits	14,310	14,300
Total compensation of senior officers	<u>213,328</u>	<u>214,097</u>

Total compensation includes the superannuation expense incurred by the Commission in respect of senior officers.

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

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### 7.4 Related parties

The Commission is a wholly-owned public sector entity that is controlled by the State of Western Australia.

Related parties of the Commission include:

- all Cabinet ministers and their close family members, and their controlled or jointly controlled entities;
- all senior officers and their close family members, and their controlled or jointly controlled entities;
- other agencies and statutory authorities, including related bodies, that are included in the whole of government consolidated financial statements (i.e. wholly-owned public sector entities);
- associates and joint ventures of a wholly-owned public sector entity; and
- the Government Employees Superannuation Board (GESB).

### Material transactions with related parties

Outside of normal citizen type transactions with the Commission, there were no other related party transactions that involved key management personnel and/or their close family members and/or their controlled (or jointly controlled) entities.

### 7.5 Related bodies

There were no related bodies with the Commission.

### 7.6 Affiliated bodies

There are no affiliated bodies with the Commission.

### 7.7 Special purpose accounts

#### Producers' Committees - monies held on trust

The Commission has 11 (2020:11) active Producers' Committees and one in recess, being Kununurra. Separate accounts are maintained for each Producers' Committee. The purpose of the account is to manage the cash for each Producers' Committee. The cash balance held for each Producers' Committee and the receipts and payments for the year are disclosed below.

<b>APC Avocado Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	110,980	114,575
Receipts	426	1,457
Payments	(5,050)	(5,052)
Balance at end of year	<b>106,356</b>	<b>110,980</b>

<b>APC Beekeepers Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	149,848	216,181
Receipts	115,052	112,000
Payments	(97,776)	(178,333)
Balance at end of year	<b>167,124</b>	<b>149,848</b>

**AGRICULTURAL PRODUCE COMMISSION****Notes to the financial statements**

for the year ended 30 June 2021

<b>APC Carnarvon Banana Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	2,940,714	2,825,749
Receipts	122,225	154,416
Payments	(113,792)	(39,451)
Balance at end of year	<u>2,949,147</u>	<u>2,940,714</u>
<b>APC Egg Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	26,733	66,167
Receipts	80	618
Payments	(26,788)	(40,052)
Balance at end of year	<u>25</u>	<u>26,733</u>
<b>APC Pome, Citrus &amp; Stone Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	1,111,854	1,169,371
Receipts	1,206,325	1,019,904
Payments	(950,594)	(1,077,421)
Balance at end of year	<u>1,367,586</u>	<u>1,111,854</u>
<b>APC Potato Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	204,191	284,172
Receipts	495,743	567,013
Payments	(453,857)	(646,994)
Balance at end of year	<u>246,077</u>	<u>204,191</u>
<b>APC Pork Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year as previously reported	1,853,388	1,640,896
Receipts	500,923	503,233
Payments	(284,392)	(290,741)
Balance at end of year	<u>2,069,919</u>	<u>1,853,388</u>
<b>APC Strawberry Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	475,927	368,984
Receipts	182,061	168,318
Payments	(121,582)	(61,375)
Balance at end of year	<u>536,406</u>	<u>475,927</u>
<b>APC Table Grape Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	216,927	185,142
Receipts	60,592	66,103
Payments	(67,697)	(34,318)
Balance at end of year	<u>209,822</u>	<u>216,927</u>

# AGRICULTURAL PRODUCE COMMISSION

## Notes to the financial statements

for the year ended 30 June 2021

<b>APC Vegetable Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	585,080	609,640
Receipts	728,033	698,641
Payments	(904,562)	(723,201)
Balance at end of year	<u>408,550</u>	<u>585,080</u>

<b>APC Kununurra Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	1,384	1,367
Receipts	5	17
Payments	-	-
Balance at end of year	<u>1,389</u>	<u>1,384</u>

<b>APC Wine Producers' Committee</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Balance at beginning of year	27,797	42,334
Receipts	571,905	588,065
Payments	(557,367)	(602,602)
Balance at end of year	<u>42,336</u>	<u>27,797</u>

### 7.8 Remuneration of auditors

Remuneration paid or payable to the Auditor General in respect of the audit for the current financial year is as follows:

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Auditing the accounts, financial statements and performance indicators	<u>19,000</u>	<u>14,758</u>

### 7.9 Supplementary financial information

#### (a) Write-offs

During the financial year, nil (2020: nil) was written off the Commission's assets.

#### (b) Losses through theft, defaults and other causes

There were no reported losses through theft, defaults and other causes during the financial year (2020: nil).

#### (c) Gifts of public property

There were no reported gifts of public property during the financial year (2020: nil).

### 7.10 Explanatory statement

The Commission is exempt from TI 945 Explanatory Statement as their Total Cost of Services is below \$10 million for the two most recent consecutive comparative periods.



**AGRICULTURAL PRODUCE COMMISSION**

**KEY PERFORMANCE INDICATORS**

**CERTIFICATION OF KEY PERFORMANCE INDICATORS**

**For the year ended 30 June 2021**

We hereby certify that the Key Performance Indicators are based on proper records, are relevant and appropriate for assisting users to assess the Agricultural Produce Commission's performance, and fairly represent the performance of the Agricultural Produce Commission for the financial year ended 30 June 2021.



William Ryan  
Chairperson  
Agricultural Produce Commission

Date: 3 September 2021



Elizabeth Brennan  
Member  
Agricultural Produce Commission

Date: 3 September 2021

# AGRICULTURAL PRODUCE COMMISSION

## KEY PERFORMANCE INDICATORS 2021

### GOVERNMENT GOAL

Future jobs and skills: Grow and diversify the economy, create jobs and support skills development.

### DESIRED OUTCOME

Facilitation of growth and prosperity of agricultural industries covered by the Agricultural Produce Commission Act.

### SERVICES

Establishment of, and support for, Producers' Committees.

### EFFECTIVENESS INDICATOR

#### Key Performance Indicator 1

#### **Commission Effectiveness - APC Producers' Committee's satisfaction with services provided by the Commission**

The satisfaction of producers' committees with the service provided by the Commission, to its producers' committees, demonstrates the effectiveness of the Commission in meeting its obligation in the establishment and dissolution of producers' committees and of directing, coordinating and supervising the functions and expenditure of producers' committees.

Producers' committees are requested to complete an annual score card survey.

The survey asks all committee members and their executive staff to rate a range of essential services which are provided by the Commission to the producers' committee. These services are directly related to the functions of the Commission as set out in the APC Act.

The score card results are then aggregated into an overall satisfaction rating for all APC producers' committees. A score of 'acceptable' or above is deemed as meeting the overall satisfaction rating.

**Target: An overall satisfaction rating of  $\geq$  to 95%.**

APC PRODUCERS' COMMITTEES	Target	2020-21	2019-20	2018-19	2017-18
Overall satisfaction rating	95%	99%	100%	100%	99%

	2020-21	2019-20	2018-19	2017-18
Total Committees Surveyed	11	11	11	11
Total Members Surveyed	80	85	77	83
Total Responses Received	48	42	46	46
<b>Percentage Response Rate</b>	<b>60%</b>	<b>49%</b>	<b>60%</b>	<b>55%</b>

The response rate from committee members has improved in 2021 reflecting an improved committee member engagement with the Commission's annual key performance indicator process.

The satisfaction rating from producers' committee with regard to the Commission's provision of services exceeded the target of 95%, achieving a satisfaction rating of 99% reflecting an overall high satisfaction rating by producers' committees with respect to value received for the administration charge paid by producers' committees to the Commission.

## **EFFICIENCY INDICATOR**

### **Key Performance Indicator 2**

#### **Commission Efficiency - APC Administration Charge as % of Fee for Service (FFS) Charge Income**

This indicator measures the annual administration charge paid to the Commission, by committees, as a proportion of the producers' committees total annual Fee for Service income.

The services provided by the Commission to committees are funded through the administration charge received from committees.

To ensure that funds received by the Commission from committees are appropriate and do not exceed Commission requirements, the Commission reviews its administration charge to committees on an annual basis. The Commission uses a broadly based 'user pays' methodology to identify the administration charge to individual committees.

**Target – Commission overall administration charge as % of FFS income <= 15%.**

	<b>2020-21</b>	<b>2019-20</b>	<b>2018-19</b>	<b>2017-18</b>
<b>Admin Charge paid by Committees to Commission</b>	361,255	374,812	387,411	390,744
<b>Fee for Service collected by Committees</b>	3,538,119	3,662,355	3,681,753	3,728,487
<b>Admin Charge as % of FFS Income</b>	10%	10%	11%	10%

In the year under review the Commission met the set target, with an overall charge to producers' committees of 10% of FFS income.

This is consistent with the 2020 year.

## NOTES